

YASH SHARMA

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- To build a long-term career in paint industry with opportunities for career growth
- To enhance my educational and professional skills in a stable and dynamic workplace
- Want to explore my knowledge in terms of technological changes in the industry

EXPERIENCE

INPLANT TRAINING- 3 MONTHS, KOKUYO CAMLIN, ANDHERI

TECHNICAL ANALYSIS OF FINISHED PRODUCTS

- ✓ Checking the length and diameter of finish products through Vernier Calliper
- ✓ Checking Writing length of stationary products of pen, pencil, refills, sketch pens, bold sketch pens using writing machine or Rudi hutt machine. This Machine also checks shade variation after writing some meters
- ✓ Parameters used for checking- Stability/ageing study, Cap-off, Lay-down test, Lining Strength, Lead Breakdown, Sharpening, Harness, Mechanism in case of mechanical pencils, Writing length, Smoothness/Glideness, Smudge test, Skipping test,

PROJECT TRAINING- 6 MONTHS, CRESCENT FOUNDRY, KOLKATA

- ✓ Paint mixing department
- ✓ Paint application through Spraying
- ✓ Temperature & Humidity Checks as required for the painting
- ✓ Paint Mixing Checks- Viscosity, Mixing in Gyro-shaker,
- ✓ Final Paint Testing- Adhesion, Gloss, Dry Film Thickness, Solvent-Rub Test
- ✓ Quality Checks on Panels- Conical Mandrel, Gloss, Adhesion, Pencil Hardness Test
- ✓ Looking after the whole paint application process on component

PROJECT SALES TECHNOLOGIST, ASIAN PAINTS LIMITED (HQ-SURAT)

Handling Vapi to Dahod (South Central Gujarat) from 3rd April 2017 to till date

- ✓ Technical sites visit on Asian Paints Project Sales Sites from starting of painting work till the completion of site and also the warranty generation and handover to customer.
- ✓ Presentation to stake holders (Applicators, Site Engineer, Technical Engineer, etc.) of Paint, waterproofing, Tools (Sprayers, brushes and rollers)
- ✓ Complaint handling of Paint and Waterproofing products.
- ✓ Handling Shade Matching and Shade Variation at warehouse level and site level.
- ✓ Maintaining regular tracker of site visits, warranty handover, and product complaint along with the closure within the closing timelines.
- ✓ Quality checks on sites as per the companies recommended process.
- ✓ Quality checks and improvement at Surat and Vadodara warehouse tinting department of running supplied shades.
- ✓ Co-ordination with the R&T team and brand team for complaint closures.

- ✓ Product Trainings given to painter and contractor of Paint, Waterproofing, Non Mechanized Tools

EDUCATION

JUNE-2014 TO DECEMBER-2016

**GARVARE INSTITUTE OF CAREER EDUCATION AND DEVELOPMENT
MUMBAI UNIVERSITY
DIPLOMA IN PAINT APPLICATION AND TECHNOLOGY**

APRIL-2013 TO MARCH-2014

**GD PUBLIC SENIOR SECONDARY SCHOOL, ALIGARH
CBSE BOARD**

HSC WITH SCIENCE STREAM (PHYSICS, CHEMISTRY, MATHS) WITH AN AGGREGATE PERCENTAGE OF 62.3%

APRIL-2011 TO MARCH-2012

**GD PUBLIC SENIOR SECONDARY SCHOOL, ALIGARH
CBSE BOARD**

SSC WITH AGGREGATE PERCENTAGE OF 82.4%

SKILLS

- Shade Matching
- Complaint Handling
- Presentation Skills
- Microsoft Office
- Customer Service
- Time Management
- Willingness to learn
- Team Work

ACTIVITIES

- ✓ Attended various Sales Pitch Training's organized by Asian Paints Sales Team
- ✓ Attended 1-week certification ECA training program from International Management Institute in Delhi.
- ✓ Taken Product Training of internal sales team members and various site stake holders.
- ✓ Product Training given to Painters and Contractors