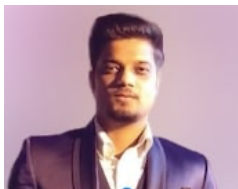


CURRICULUM VITAE



NAME : **Abhijit Singh**

DATE OF BIRTH : **07.07.1993**

ADDRESS FOR COMMUNICATION : **64/2 Gorakhbasi Road Beas apt Nagerbazar, ,
Kolkata-700028
North 24 Parganas
West Bengal
India.**

MOBILE NUMBER : **+91 7003623959 / +91 8697019060**

EMAIL ID : **singhabhijit64@gmail.com**

LANGUAGES KNOWN : **ENGLISH , HINDI , BENGALI**

WORK EXPERIENCE:

SI No	Organization	Period	Designation	Job Responsibilities
		From / To		
1	India Smart Life (Kurinjee Pronatural Food Private Limited)	01.08.2020 / Currently Working	Area Manager	Driving revenue, Maintaining relation with Merchants, Leading Team of Executive and associate, maintaining Clients Accounts.
2	OYO Rooms	05.03.2018 /30. 07.2020	Key Account Manager (Team Leader)	Generating Revenue through various Channels and Team, Maintaining Clients accounts.
3	Indian Oil Corporation Ltd	07.06.16 / 06.08.16	Intern – Finance	Analyse Effect of GST on Crude oil Industry

EDUCATIONAL QUALIFICATIONS:

SI No	Name of Institute	Board/University	Examination Passed	Year of Passing	Percentage/CGPA
1	Heritage Business School	MAKAUT	MBA - FINANCE	2018	6.5DGPA
2	City College of Commerce and Business Admn.	University of Calcutta	B.Com (Hons)	2015	53.25
3	North Point Senior Secondary Boarding School	CBSE	Higher Secondary	2012	70
4	North Point Senior Secondary Boarding School	CBSE	Secondary	2010	73.25

PROFESSIONAL COURSES/CERTIFICATES OTHER ACTIVITIES

- Certificate and Medal for Achieving one month's target with in 15 days for consecutive 2 months in India Smart Life.
- Performer of the month in OYO Hotels and Home Pvt Ltd (2019 September)
- Regular rewards and recognition for Higher Sales
- Secured Second position in the "Creative Writing" competition conducted by Heritage Business School
- Secured second position in the "Book Review" competition conducted by Heritage Business School
- I was a part of senior team members responsible for successfully converting organizing and actively handling one of the largest Govt project, IISF. For more than 19000 URN only in Kolkata. Where I had to Personally dealt with few Diplomats of India, Directors of the Organizations like VIGYAN PRASAR.
- I have also done a part time sales man job for a Keventer Agro distributor during my Graduation for almost 2 years which improved my sales knowledge and understanding of market.

HOBBIES & INTERESTS:

- Creative writing
- Painting
- Travelling

STRENGTHS:

Quick learner, keen to learn and improve skills

Adapting to changing circumstances

Creative thinking