

Mahendra Dhote

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OBJECTIVE

A Sales enthusiast; looking for opportunities to work in organization where I can use my selling and interpersonal skills and at the same time learn new strategy and Selling techniques thus contributing to self-growth and growth of the organization.

EDUCATION

Degree	University / Institute Name	Grade / Percentage
10 th	M.P Board	56.3%
12 th	M.P Board	56.6%
B.COM (2018)	Barkatullah University, Bhopal	57.7%
PGDM – Marketing (2021)	Shanti Business School, Ahmedabad	CGPA 5.51/10 (3 semesters)

Professional Certifications:

- Digital skills: Retail (Accenture)
- Fundamental of Digital Marketing certified by Google
- Industry 4.0 (Tata steel)

SUMMER INTERNSHIP

Marketing Intern, VFS Retail. Ahmedabad, India (May 2020 to June 2020)

Research Project: A Study on Consumer Shopping Behavior Post Lockdown with Special Reference to footwear Shopping.

OTHER INFORMATION

Core Business Competence

- Marketing & Sales
- Customer Relationship
- Time Management
- Problem Solving
- Leadership

Seminar/Conferences/Workshops Attended

- Attended Hindustan Coca-cola beverages pvt ltd seminar. (Beyond Boundaries) 2020
- Attended KLARITY seminar (Opportunities e-commerce with Basic on Retailer & Brand Operations) 2020

Extra-curricular Activities

- Crowd Management committee member at Baudhikka 2020 – Management fest of Shanti business school.
- Event coordinator of Ustaad-e-zaika

Language Proficiency

English	Expert
Hindi	Expert
Marathi	Expert
Gujarati	Beginner

Hobbies and Interests

- Adventure Sports
- Cooking
- Know about new things coming in the market
- Travelling to new place like Rich culture and history

I solemnly declare that all the information furnished in this document is free of errors to the best of my knowledge.

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