Soumen Kar

SENIOR MANAGER STRATEGIC PROCUREMENT

EXPERIENCE

Tata Steel Long Products Limited, Kolkata, India - Senior Manager (Strategic Procurement – Fuel &Lubricant sourcing & Logistics Services)

Apr 2019 - Present

Responsibility of procure of Fuel, Gas and Lube and Import & Export Logistics contract and operation.

Achieved short and long term goals by securing smooth and effective material management operation through strategic planning by setting priorities.

Effectively managed and transacted purchase and contract agreements, maintaining a robust and active purchasing vendor list, which consistent with the functions and activities required by the company.

Conceptualizing and implementing strict measures in operating procedures to optimize resource/capacity utilization.

Assessing the performance of the vendors based on various criterions such as percentage for, rejections, quality improvement rate, timely delivery, credit terms etc.

Works closely with plant users to ensure that materials and services are purchased at the lowest total cost from domestic and international sources to meet customer project requirements and production schedules.

Identifies sourcing risks and ensures mitigating strategies with timely and effective issue resolution.

Streamlining the system and procedures for effective inventory control for ensuring ready availability of materials to meet the production targets.

Negotiating with local, national and international vendors.

Targets key suppliers/vendors and evaluates performance.

Maintains supplier material selection database and conducts supplier audits as part of continuous supplier improvement program.

Ensures clear and open internal communication within the procurement team.

Liasioning with Customs, DGFT, Govt. officials as when required.

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SKILLS

Team Leadership. Problem Solving. Interpersonal Skills. Supply Chain Strong Work Ethic. Customer Interface & Management. Process Improvement. Initiative. Negotiation. SAP .

EDUCATION

B. Com, University of Calcutta, 2003.

Higher Secondary Examination, W.B.C.H.S.E. 2000.

Madhyamik Examination W.B.B.S.E. 1998.

CERTIFICATION & TRAINING

Certificate in International Marketing (EXPORT & IMPORT) from CAPEXIL.

Holding "G-Pass Licence" from Commissioner of Customs, Kolkata.

DATE OF BIRTH

29.07.1982

Usha Martin Limited, Kolkata, India - Manager (Import & Export Logistics)

Aug 2009 - Apr 2019

Managing the total Import & Export Logistics Contract and Operation.

Execute Import Logistics Contract and Operation of Sinter Plant, Coke Oven Plant and Pellet Plant Project (FOB basis) and odd dimension Wire rope export ocean freight book through break bulk mode.

Entire import operation of Project Shipment, Break Bulk Cargo, Second hand Machinery and revenue/MRO items.

Engaging Freight Forwarder / Shipping Line for FOB and EXW shipment for Break Bulk, containerized, LCL and Air Shipment and negotiate with them.

Preparing various MIS reports.

Liasioning with Customs, DGFT, Govt. officials as when required.

Consulting with our Consultant and appearing before the Commissioner (Appeals) and Tribunals.

Nitco Air Express Pvt. Ltd., Kolkata, India - Operation Executive

Jul 2005 - Jul 2009

Managing the total Import & Export Operation in Customs.

Prepare Bill of Entry, Shipping Bill & all other related documents as required by Customs.

Update shipment status to office and clients.

Bill of Entry Assessment and Appraisement of material from Custom House/Port.

Visit dock Customs if required for a specific shipment.

India Transport & Travel Pvt. Ltd., Kolkata, India - Customs Executive

Apr 2000 - Jul 2005

Managing the total Import & Export Operation in Customs & Airport.

Prepare Bill of Entry, Shipping Bill, Delivery Order & all other related documents.

Update shipment status to office and clients.

Bill of Entry Assessment and Appraisement of material from Custom House, Ports and Airport.

HOBBIES

Trekking. Listening Music. Photography. Football.