# Synopsis:-

Rajendra Panchal
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## **Career Objective**

A challenging diverse and dynamic job profile, offering ample opportunity and freedom to utilize the inherent talent of the aspirant to the best of his ability, enables him to deliver consistently.

#### **Professional Synopsis**

An MBA with 10+year of Experience in Marketing and Project development.

#### Key Skills

Sales and Marketing, Business development Skill, Marketing Research, Strategic Planning, Public Relations, Consumer Communication, Operations and Team Management, problem solving skill, Dealer Handling

## Work experience-1

Duration : March 2012 to May 2014
Company : Diffusion Engineers Limited
Product range : Maintenance welding alloys

Coating product Sealant and

Service welding, surface coating

Designation : Customer engineer. Location : Gandhidham (Kutch)

## **Work Experience-2**

Duration : May 2014 to Oct 2019

Company name : Demech Chemical Products Pvt ltd

Product range : Protective coating like glass flake Product, epoxy coating

Cold repair product ,Pu coating, wear resistant coating

Designation : Sales engineer and Project in charge

Location : Gandhidham (Kutch)
Area : Kutch and Saurashtra

#### **Work Experience-3:**

Duration : Oct 2019 to June 2022 Company name : Clean Coats Pvt ltd

Product range : Protective coating like Glass flake Product,

Cold repair product Construction Chemicals Waterproofing Solution etc.

Designation : Sr.Sales engineer and Project in charge

Location : Gandhidham (Kutch)

Area : Kutch and Ahmedabad region

#### Present Working:

Duration : July 2022 to Present

Company name : Sunanda Specialty Coating Product Pvt Ltd Product range : Construction chemicals, water proofing, Epoxy and PU Coating, Epoxy and PU

Floor coating, Protective coating Glass

flake Product,

Designation : Sr.Engineer-Projects

Location : Ahmedabad

Area : Ahmedabad, and East Gujarat

## **Educational Qualifications:**

MBA (Marketing & International Business) From Indira School of Career Development :61% (2009-11, completed)

B.Sc( Chemistry) from S.P University(Gujarat) : 59% (2009)
 H.S.C From J.J.S.S. School(Udaipur) : 72.46% (2006)
 S.S.C From : Govt. H. S. School : 82.50% (2004)

## **Personal Details:**

Fathers Name : Mr. Prabhulal Panchal

Date of Birth : 12'Jan1988

Language Proficiency (Verbal / Written): English, Hindi, and Gujrati

#### Computer Skills :-

**Operating Systems:** Windows, DOS

Packages Known: Computer fundamental

MS-Office (Word, PowerPoint, Excel)

Introduction to Internet

### **Additional Qualification :-**

- Successfully completed an intensive programme on Business Etiquette and Grooming by **Mr. Minocher Patel**, Founder Director, Ecole Solitaire.
- undergoing a 250-hour comprehensive **performance-based Leadership Development Programme** by **Stratecent Consulting**, to acquire the following skills:
- Negotiation Skills
- Problem Solving Skills
- SPIN Selling
- Team work

#### Extra curricular activities :-

- Participate in cricket tournament in college.
- Participate in" national energy conservation 'day'.
- Participate in social activities in village.
- Reading book and novels.
- Travelling.

## **Awards & Achievements**

- Player of wining interclass cricket tournament in college.
- Consecutive five time awarded by society for academic excellence from 2002-06.
- Awarded by "Rajasthan Patrika" for academic excellence.

## **Declaration**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Place Ahmedabad (Gujarat)