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## **Rahul Sawalkar**

### **OBJECTIVE**

- To work in a professional company where I can offer creditable service for growth and betterment of the organization and self
- To enhance my working capacities, professional skills, business efficiencies and to serve my organization in best possible way with sheer determination and commitment

### **KEY TECHNICAL SKILLS**

- Formulation, modification and application of product chemistry based on Epoxy, Polyurethane, Polysiloxane, Alkyd, acrylic, zinc rich coatings and Intumescent coatings
- Experienced in Surface tolerant coatings, primer cum finishes high solid coatings
- Expert knowledge of color matching, QC testing, Active support in Technical service
- New shade development, Value engineering, alternate raw material evaluation
- Hands on experience of dispensers i.e.:- Corob discovery First 1, X-Pro tint(FFM), Hero, Corob Depo tinting machine
- Expert knowledge of Data color
- Experience of coating application instrument i.e.:- Brush, roller, airless and air assisted air less spray with single as well as plural components and electrostatic spray application

### **KEY PERSONAL SKILLS**

- Take initiatives and accept responsibility
- Creativity & systematic approach
- Ownership qualities
- Work in time and work under pressure
- Cooperative & innovative
- Communication, Interpersonal and Organizational behavior skills

## EXPERIENCE SUMMARY

- Overall experience of **9 Years** in various fields like **Research and development, Production support, shade development, Technical service**
- One month training in worldwide **Color Lab (Chromascan) & Fire Protection R & D lab at Felling (United Kingdom).**

## WORK EXPERIENCE

### ■ AKZO NOBEL INDIA LTD.

Industry Type : Paint Industry.  
Department : Protective Coating  
Designation : Technical Executive  
Period : From July 2011 to Aug 2015

### ■ Patcham FZC (UAE)

Industry Type : Additive Industry.  
Department : Protective Coatings  
Designation : Technical Executive  
Period : From Supt 2015 to Feb 2017

### ■ AKZO NOBEL MIDDLE EAST

Industry Type : Paint Industry.  
Department : Decorative Coating  
Designation : Technical Service Executive  
Period : From March 2017 to Jan 2019

### ■ GRAUER & WEIL (INDIA) LTD

Industry Type : Paint Industry.  
Department : Protective Coating  
Designation : R & D Manager  
Period : From May 2019 to June 2020

### ■ JAZEERA PAINTS KSA

Industry Type : Paint Industry.  
Department : Protective Coating  
Designation : R & D category lead  
Period : From June 2021 to till date

### RESPONSIBILITIES AT AKZONOBEL INDIA

- ✓ Complete responsibility of Chromascan department for Indian market includes,
  - Color lab request & KPI
  - Shade code generation, shade development, formulation development
  - New base development, shades development for new bases using data color, conversion of these formulas to chromascan formulas for 5LT & 20LT
  - Uploading formula to chromascan site for tinting in production
  - New colorant evaluation from toll manufacturer like Soujanya
  - New colorant database generation, testing and approval
  - Colorant set addition to data color
  - Chromascan database backup, upload, creation
  - Audit, BBS, safety and 5S for chromascan
  
- ✓ New product development and value engineering for Intumescent coatings
- ✓ Provide technical support to customers
- ✓ Provide coating application guidelines and troubleshooting support to site engineers.
- ✓ Deal with the supplier to find alternate raw material
- ✓ Production cost optimization and cost reduction of existing products
- ✓ Train and educate subordinate regarding product technology
- ✓ Maintaining instruments in calibrated form and interpretation of test data

### ACHIEVEMENTS

- ✓ Successfully developed new product Interthane 1014 Primer cum finish i.e. direct to metal finish for OEM customer (pass 500 hrs of SSR at 40-50  $\mu$  DFT)
- ✓ Localization of raw materials for Intumescent coatings, High performance epoxy primer, intermediate and top coats.
- ✓ **Chromascan**
  - **Chromascan base optimization** i.e. process change from bead mill to HSD
  - Successfully **replaced GVA strainers with Soujanya colorants** for Indian market with working together with felling team
  - Developed new product Interthane 138 for chromascan (PU top coat) as per local market requirement
  - Developed new bases for new product Interthane 138 with more than 100 shade formulae initially and uploaded online
  - New shade code generation, new shade formula development with help of data color for all available chromascan group products

### **RESPONSIBILITIES AT PATCHAM**

- ✓ Evaluation of additives in protective coating systems
- ✓ Continuous support to customer
- ✓ Developing guide formulation for as per customer requirement
- ✓ Continuous support to sales team
- ✓ Training to subordinate regarding new product technology and application

### **RESPONSIBILITIES AT AKZONOBEL MIDDLE EAST**

- ✓ **Technical service for UAE, Qatar & Bahrain**
- ✓ **Product recommendation for projects**
- ✓ **DCL certification**
- ✓ **Applicator training**
- ✓ Connecting tinting machines online to AkzoNobel site
- ✓ Training dealer for tinting machine operation, day to day maintenance, product knowledge & safely operations
- ✓ Regular software updates, database backup and maintenance
- ✓ Classifying dealer tinting history as per products or shades and reporting to sales
- ✓ Technical support online as well as offline on technical issues
- ✓ Stock keeping of tinting machines, shakers, parts and maintaining record
- ✓ Dealing with tinting machine manufacturers for updates, technical support and training
- ✓ Shade matching and product training to dealers
- ✓ Regular meeting with Singapore and India team for review and updates
  
- ✓ Product recommendation as per specification in projects
- ✓ Support for Product testing as per project requirements, test certificates, documentation
- ✓ Complaint handling, TDS generation , Audit support
- ✓ Application training to painters
- ✓ Continuous support to marketing team for branding, presentation, can labels, new product launch, TDS, MSDS generation
- ✓ Complaint handling for projects and retail market

### **ACHIEVEMENTS**

- ✓ Successfully replaced “**CD tinting system**” with “**DRAMATONE tinting system** “ while new product range **launch “Dulux Professional “**
- ✓ Plays key person role for **DCL Certification** i.e. Dubai green building evaluation system
- ✓ Completed Oman factory audit as per ISO 9001:2008 Quality management system
- ✓ Installed more than 50 tinting machines at POST

#### **RESPONSIBILITIES AT GRAUER & WEIL INDIA**

- ✓ New product development and value engineering for Protective coatings
- ✓ Provide technical support to customers
- ✓ Provide coating application guidelines and troubleshooting support to site engineers.
- ✓ Value engineering

#### **RESPONSIBILITIES AT JAZEERA PAINTS**

- ✓ New product development for Protective & Intumescent coatings
- ✓ value engineering for Protective coatings
- ✓ Provide technical support to customers
- ✓ UL, Certifire audit and certification

#### **EDUCATION**

- Completed **B. Tech in Surface Coating Technology** from **Laxminarayan Institute of Technology (LIT)** Nagpur in 2011 with first grade
- **H. S. C.** from Maharashtra State Board in 2004 with 77.50%
- **S.S.C.** from Maharashtra State Education Board in 2002 with 64.73 %

#### **SOFTWARE PROFICIENCY**

- MS Office, VB script, HTML language, ERP system

#### **PERSONAL DETAILS**

- Date of Birth : 10<sup>th</sup> Aug. 1986.
- Languages Known : English, Hindi, and Marathi
- Driving license : Valid UAE & INDIA license
  
- Permanent Address : Vivekananda Ward Borban, Umarched,  
Yavatmal district, 445206, Maharashtra.

## REFERENCE

■ **Sachin gawali**

Grauer & weil India

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■ **Sriram kone**

Techniacal manager

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AkzoNobel KSA

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■ **Amit Sarage**

Key account manager

AkzoNobel UAE

Contact details:- [amit.sarage@akzonobel.com](mailto:amit.sarage@akzonobel.com)

## DECLARATION

I hereby declare that the above furnished details are correct to the best of my knowledge and integrity.

Sincerely Yours,

Rahul Sawalkar