



Saurabh Tripathi

Career Objective

To secure a Challenging positioning an organization where I can utilize my current knowledge and innovative ideas for the benefit of the organization and subsequently gain new knowledge and enhance my skills.

Profile

A versatile, dynamic, career oriented person, with a practical “get the things done” approach, who always perseveres to achieve the best results. Seeking a responsible career opportunity to fully utilize my skills while making a significant contribution to the success of the company.

Contact

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DOB : Nov'02, 1994

Education

2017 - 2019 : Master of Business Administration, Marketing & Finance. Pt. Ravishankar Shukla University, Raipur

2013 - 2016 : Bachelor of Business Administration, Rungta College Of Engineering and Technology, Raipur

2011-2012 : Higher Secondary School Certificate Examination (10+2), CG Board

2009-2010 : High School Certificate Examination (10th) , CG Board

Technical Skills

Geniolite (Just Dial Software)
Word, excel and Powerpoint

Language Proficiency

English ○○○○○○
Hindi ○○○○○○
Chhattisgarhi ○○○○○○

Hobbies

Playing Cricket, Travelling, Watching Movies , Bike Riding, volunteering NGOs

Professional Experience

JK Lakshmi Cement Ltd.

- Jan'19 – Till date ◊ Raipur ■ **Sales Representative**
- ✓ B2B sale of Smart Wall Putty within three assigned districts of CG
- ✓ Inventory management and logistics
- ✓ New dealer generation and existing dealers management
- ✓ Primary and secondary sales of the product.

Just Dial Pvt. Ltd.

- Jan'19 – Nov'19 ◊ Raipur ■ **Sales Associate(JDA)**
- ✓ Marketing research related to best possible profit from particular location
- ✓ Lead and Revenue generation

Interenship in Relationship Management

- June'18 – Dec'18 ◊ Raipur ■ **Ralas Motor Mahindra**
- ✓ Managing day to day Customers for servicing, complains of the customer
- ✓ Involved in reporting and documentation work related to customer servicing of vehicles

Academic Project

- Oct'17- Mar'18 ◊ Raipur ■ **Godawari Power & Ispat Ltd.**
- ✓ Successfully completed project on Brand loyalty towards Godawari Power & Ispat Ltd.

Awards and Achievements

- Won JD Award for youngest achiever in sale target for number of contract (NOC) in less than 3 months
- Won man of the Match at Inter College Cricket Competition

Key Skills

Leadership Quality, Punctual, Well Organised, Flexible, Creative and good Team player

References

Dr. Sanskriti joseph

Asst. Professor, Pt. Ravi Shankar University

Mo. 9926717182

Mr. Rahul kashyap

Cluster Manager(maruti Suzuki)

Mo. 7828839919