# **Ankit Agrawal**

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197, Samdriya Green City, Near Jain Mandir, Madhotal Jabalpur - 482002 (M.P.)

#### ACADEMIC DETAILS

Degree/University	Institution	Year	Score
B.Com (R.D.V.V.)	G.S. College of Com. & Eco. ,Jabalpur(M.P)	2011	63.15%
Class XII (M.P Board)	N.N.K.G.& J H.Sc. School, Jabalpur(M.P)	2008	56.44%
Class X (M.P Board)	N.N.K.G.& J H.Sc. School, Jabalpur (M.P)	2006	63.20%

WORK EXPERIENCE

Shobha Grah Udhyog, Jabalpur

Starting Carrier as a Sales Executive on FMCG Products from March 2011 to August 2013

#### EMPLOYMENT RECORDS

Working with FAIRMANS SALES & MARKETING as a Sales Executive (PPE's Products - Udyogi) From -September 2013 to May 2016

Working with Neo Safety Product as a Area Sales Executive (Safety Products) From - June 2016 to March 2019

Working with Acme Safety Wears Limited(SAFEWELL - Brand Safety Items) as a Area Sales Executive(M.P.) From - April 2019 to August 2021

Currently working with Udyogi Plastic Private Limited as a Area Sales Manager (M.P.) From - September 2021

#### POSITIONS OF RESPONSIBILITY

Nature	Of	Work

- Relationship management with customer
- Taking Care of customers with related issues and resolution
- Maintain the database and co-ordination with Head Office.
- O Achieving the sales target.
- Resolution of customer complaints and coordinate with different departments.
- Generate sales by customer's retention and customer servicing.
- Update the administrative system regarding market trends and competition.

#### TECHNICAL KNOWLEDGE

OPERATING SYSTEMS	APPLICATION TOOLS	OTHERS
MS Windows (7,8,XP)	MS Office	Mailing Communication, Account Management, Internet Surfing

# OTHER ACTIVITIES AND TRAININGS

UDYOGI PLASTIC (P) LTD., KOLKATA

**Trainings** 

- · Personal Protective Equipment
- Fall Protection System

# OTHER INTERESTS

- · Playing Basketball
- · Listening to music

# PERSONAL DETAILS

Father's Name : Mr. Pramod kumar Agrawal

Date of Birth : 08 Oct. 1990

Gender : Male Religion : Hindu

Language Known : Hindi, English

# **DECLARATION:**

I hereby declare that the above furnished details are true and correct to the best of my knowledge.

DATE:

**ANKIT AGRAWAL**