

Soumya Banik

Achievement driven professional targeting assignments in Supply Chain Management / Project Management with an organization of high repute

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Key Skills



Export / Imports Operations
Logistics
Supply Chain Management
Deviation / Escalation Management
Backlog Management
Project Management
Vendor Management
MIS Reporting
Cost Optimisation

Soft Skills

Communicator
Collaborator
Intuitive
Innovator
Motivator
Analytical

Career Timeline



Executive Profile

- ❖ Performance-driven professional with over 4 years' experience
- ❖ Executed unified processes and initiatives that improved cost, quality, delivery, and service criteria and foster long-term collaborative relationships with the vendors
- ❖ Established excellent working relationships with suppliers, freight forwarders, customs and chamber of commerce authorities & vendors through personal contact; discussed and resolved problems regarding delayed delivery dates
- ❖ Expertise in stock verification, vendor performance & price variance, new vendor development, price negotiation with vendor, PO release, material delivery, payment and so on
- ❖ Managed day-to-day relationship with vendors, customers, transporters, shipping lines & freight forwarders, from placement of order till delivery of shipment, rate negotiations as to ensure achievement of service and quality norms for smooth flow of operations & supply of required items
- ❖ Flair for proactively identifying & resolving problems, ramping up project activities with on time deliverables and maximizing efficiency; skilled in maintaining flow of work between departments and resolving departmental conflicts
- ❖ A team player with effective communication, interpersonal, analytical, negotiation as well as customer relationship management skills

Education & Credentials

- ❖ **2015:** MBA in Logistics and Transportation Management from Institute of Social Welfare & Business Management, University of Calcutta, Kolkata
- ❖ **2011:** B.Tech. in Mechanical Engineering from Vellore Institute of Technology, Vellore
- Other:**
 - ❖ **2018:** **DGDI** in Games Designing from Maya Academy of Advanced Cinematics, Mumbai

Technical Skills

- ❖ C, C++, HTML, Advance Java and Basic Java
- ❖ Database SQL
- ❖ 10i, My SQL and Oracle
- ❖ Operating Systems Windows XP/Vista/7/10
- ❖ Software Ansys, MS Office, Solid Works and SolidCAM
- ❖ AutoCAD
- ❖ MS Project
- ❖ Primavera

Professional Experience

Indian Synthetic Rubber Private Limited

Aug'19 to Sep'21

Commercial negotiations with all material suppliers

- Contract & Terms negotiations with all material suppliers
- Releasing POs on a monthly basis to all vendors based on requirements by production team
- Regular follow up & Tracking of orders with vendors
- Tracking of all targets and rebates from vendors
- Identification of new suppliers & Supplier relationship management

Previous Experience

Heurtey Petrochem India Private Limited, Mumbai Project Analyst Logistics and expediting

Jun'15 to Feb'18

Key Result Areas:

Logistics and Expediting

❖ Engaged in:

- Invoicing for local and import/export supplier order
- Preparation of goods receipt notes in ERP
- Vendor management for tracking the incoming and outgoing materials
- Local and Export/Import Bills clearance based on rate contract/purchase order
- Import/Export documentation (including B/L, Packing list and Import/Export License)
- Export/Import purchase order preparation with bill tabulation of transportation rate offer
- Custom clearance
- Forecasting for next 3 months leveling
- Production order generation
- Providing inputs for procurement planners through ERP
- Master data maintenance and updating in ERP
- Defining Kanban control cycles and preparation of Kanban cards

❖ Coordinating with:

- SRN creation in ERP system for incoming and outgoing material
- LOG3 & production for movement of FG to as per plan
- LOS for ensuring child parts availability on time and communicating changes in schedule from time to time
- PRM for new projects

❖ Collecting receipt of customer orders from LOP and preparing execution schedule [for production] and leveled plan

❖ Adhering to the leveled production plan

❖ Conducting review meetings with Production and Support Departments for quantity fulfillment

❖ Escalating production backlogs / shortfalls

❖ Ensuring Heijunka board is populated with backlog cards appropriately to cover the backlog

❖ Designing and developing packaging for products [in-house and subcontract products]

❖ Leading the returnable packaging; migration from one way wherever feasible and optimization of packaging / packaging density for current products.

Project Analyst:

- ❖ Spearheading activities involving working out various requirements & monitoring overall project operations for ensuring timely completion
- ❖ Coordinating projects for the setting up standards with liability for strategic utilization & deployment of available resources to achieve organizational objectives
- ❖ Managing end-to-end multiple projects from conceptualization and visualization to technology mapping and final execution of projects
- ❖ Delivering and implementing the project as per scheduled deadlines
- ❖ Synchronizing with internal departments, team and project manager in order to ensure the project is on track in terms of cost, schedule, quality, and resources versus plans and took corrective actions where necessary

Cognizant Technology Solutions, Chennai

Aug'11-Sep'12

Programmer Analyst

Key Result Areas:

- ❖ Performed Java and Advance Java Coding, budget analysis and PCCR preparation
- ❖ Developed project plan and schedule; determined and took corrective actions

Academic Projects

Topic: Titac Core in Automotive Infortronics-Design, Fabrication & Control of an Omni Directional Steering Interface for Four Wheel Independent Steering System Vehicle

Period: Jan'11-Apr'11

Topic: Windmill and Water Lifting Mechanism

Period: Aug'09-Nov'09

Organization: Vellore Institute of Technology, Vellore

Objective: To directly harness the wind energy and use it for lifting water which can be used for irrigation purposes especially in villages where a lot of power shortage exists; also used to generate electricity

Role: Designed and manufactured the windmill using CAD

Achievement: Project was selected in top-10 projects

Topic: Attitudinal Leadership

Period: Aug'09-Nov'09

Organization: Vellore Institute of Technology, Vellore

Topic: Braking System

Period: Dec'09-Apr'10

Organization: Vellore Institute of Technology, Vellore

Role:

- ❖ Designed a high performance braking system using Solid Works with reduced unsprung weights
- ❖ Used the Floating Disc Caliper instead of fixed type to make it efficient and reduce the load on braking system

Industrial Trainings

Organization: National Aluminum Limited Company, Kolkata

Designation: Summer Industrial Trainee

Period: Jun'14-Jul'14

Key Learning:

- ❖ Learned about the entire PPD cycle of supply chain and import and export procedure (documentation)
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Organization: Indian Oil Corporation Limited, Begusarai, Bihar

Designation: Summer Trainee in Mechanical Workshop and Planning/Maintenance Dept.

Period: May'14-Jun'14

Key Learning: Learned practical implication of Gas Turbine Power Section; visited the extend project of TPS and got some ideas about various process

Title: Merchandise Operation in Pantaloon

Organization: Pantaloons, Kolkata

Period: Mar'15-May'15

Role: To understand the inflow and outflow of the consignment in warehouse department of pantaloon as well as the replenishment process of consignment from warehouse to store; prepared documents required for executing the entire operations

Organization: GAC Shipping India Private Limited

Period: May'18-Oct'18

Role: To understand Logistics operation of the company starting from inbound logistics to outbound logistics.

Organization: Indian Synthetic Rubber Private Limited

Period: Jan'19-Mar'19

Role: To gain insight in rubber industry through the entire operation from inbound logistics, production and outbound logistics.

Professional Affiliations

- ❖ Active member of Indian Society of Mechanical Engineer and Society of Automobile Engineer

Extracurricular Activities

❖ Participated in:

- CAD Modeling event held in "Gravitas 2009" by V.I.T.
- Lakshya (Robo-Workshop)" held during the national level technical symposium "Saadhana" by V.I.T.

❖ Secured:

- Second position in snooker held by Riviera 2010 (Cultural Fest of V.I.T)
- Third position in table tennis held by Riviera 2010 (Cultural Fest of V.I.T).

Personal Details

Date of Birth: 19 Nov 1989

Languages Known: English, Hindi, Basic German and Bengali

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