

JUNED SHAH

Dhanori, Pune · 8898520989

junedshah117@gmail.com · [LinkedIn](#) - <https://www.linkedin.com/in/juned-shah-6443b8187>

To work with total dedication and honesty towards completing any task undertaken. Eager to learn and grow for the betterment of organization as well as myself. Ready to face new challenges. Also bring creativity in the process of completion of any task.

EXPERIENCE

OCTOBER 2021 – PRESENT

DEMAND GENERATION ASSOCIATE, KANSAI NEROLAC PAINTS (ON ROLL OF MULTIPLIER HR.)

Working for one of the best paint MNC company i.e. Nerolac Paint (Retail channel).

Role includes various responsibilities like demand generation, client conversion, site handling and more.

MARCH 2020 – AUGUST 2020

DIRECT SALES REPRESENTATIVE, ASIAN PAINTS LTD (ON ROLL OF LOBO STAFFING SOLUTIONS LTD.)

Worked as a DSR in Project sales department at ASIANPAINTS, a major brand in the Indian paint industry.

As a DSR I had to coordinate with clients and applicators/dealers, maintain good relations with them, solve client issues, get leads and so on.

(Had to leave early for issues arising due to Covid-19 pandemic)

JULY 2018 – AUGUST 2018

INTERN, WISDOMKEY KNOWLEDGE SERVICES LLP

Wisdom Key provided services such as Career Guidance, Counselling, Training, DMIT test, etc. to clients coming from every section of society. (from children to professionals to elderly)

EDUCATION

2016 - 2019

BACHELOR OF ACCOUNTING & FINANCE, TOLANI COLLEGE OF COMMERCE, MUMBAI - GRADUATE

2016 – 2019

CGPI – 8.14/10

2014 - 2016

HSC, TOLANI COLLEGE OF COMMERCE, MUMBAI

67.38%

SSC, St. XAVIERS HIGH SCHOOL, MUMBAI

PASS OUT – 2014

85.60%

SKILLS

- GOOD COMMUNICATION (ORAL AND WRITTEN)
- COMPUTER LITERATE AND INTERNET SAVY
- ABILITY TO WORK UNDER PRESSURE AND MULTI TASK
- SUCCESSFUL WORKING IN A TEAM ENVIRONMENT AND ALSO INDEPENDENTLY

ACTIVITIES

- COMPLETED **RETAIL MARKETING COURSE OFFERED BY MUMBAI UNIVERSITY WITH A GRADE**. THE COURSE DEALT WITH VARIOUS TOPICS; FROM THE BASICS OF MARKETING TO A DETAILED STUDY OF IT AND ALSO IT'S RETAIL ASPECT.
- WORKED WITH **DLLE (DEPARTMENT OF LIFELONG LEARNING AND EXTENSION)**. IT CONDUCTED VARIOUS SOCIAL ACTIVITIES LIKE STREET PLAYS, CLEANLINESS DRIVES, EXHIBITIONS, ROADSHOWS, ETC.
- ACTIVELY PARTICIPATED AND WON IN COLLEGE FESTIVALS AT PARTICIPANT AS WELL WORKED AS A CONTINGENT LEADER FOR FESTS AT DIFFERENT COLLEGES WHICH INCLUDED MANAGERIAL WORK.

PERSONAL DATA

AGE – 23, DATE OF BIRTH – 05 September 1998, MALE
FLUENT IN ENGLISH, HINDI AND GOOD IN MARATHI.

INTERESTS/HOBBIES

FILMS, NOVELS, PHOTOGRAPHY, READING, HISTORY (INDIAN MYTHOLOGY, WAR HISTORY, ETC.),