



**Mandeep Peddapapi Reddigari**  
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 27 years  
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**Skills:**

Strategic Sourcing, Global Procurement, Vendor Management, Contract Management, Supply Chain Management, SAP Ariba, Market Research, Strategy and Consulting, Microsoft Office, SAP MM, Project Management

**PROFESSIONAL EXPERIENCE****4 years 6 months**

**Cairn Oil and Gas, Vedanta Limited**      **Associate Manager, Procurement and Supply Chain Management** Jul '19 - Present

**Strategic Sourcing**

- Leading the Procurement part of Drilling Campaign scheduled for Supply and Services worth **USD ~80 Million**
- Worked on procurement strategy for Key Procurements such as Helicopter Services, PE Services worth **~USD 25 Million**
- Engaged with Vendors across the globe for different Tenders and Achieved the Savings of around **USD 2 Million** from Budget.
- Responsibilities included Vendor Development, Procurement Strategy, Supply Chain and Logistics, E Sourcing, etc.

**Contract and Vendor Management**

- Worked as Procurement Manager to place more than **100 orders** End to End i.e. **"Purchase Requisition to Purchase Order"**
- Have Expertise in Tendering Process in SAP ARIBA and Contract Management in SAP MM.
- Responsibilities included Progress Evaluation, Negotiation Meetings, Managing Inventory, Expediting Work, etc.

**Procurement Strategy**

- Worked on **Outsourcing** of Operations and Maintenance of the Plant and Offshore Platforms worth **~USD 75 MM**
- Part of E-Auction Team which does the transparent E-Negotiation Online through Ariba Platform.
- Responsibilities included planning, strategy, vendor identification, execution, cost reduction, etc.

**Wipro Limited****Project Engineer****May'15 – Mar'17**

- Part of development of Web Application in MVC.Net, HTML and helped the project to complete in time when it is in critical stage.
- Worked as a part of Maintenance team on the technology of MVC.Net and SQL database.
- Trained in SQL, C#, MVC.Net Technology.

**INTERNSHIPS****Big Phi Technologies, Bangalore****Market Research and Analyst****May'18-June'18**

- Organized Consumer **Focus Group Discussions** with the different types of customers and analysed the insights of the meetings.
- Analyzed the customer data of the Company to find the patterns, provide the insights and suggestions for the growth.
- Proposed many suggestions including Geo Targeting, Loyalty Programs in order to increase the sales volume.

**EDUCATIONAL QUALIFICATIONS****INSTITUTION****YEAR****MARKS OBTAINED**

Master of Business Administration	Indian Institute of Technology Roorkee, Roorkee	2019	76.18%
Bachelor of Technology(EIE)	Sree Vidyanikethan Engineering College, Tirupati	2015	78.00%
Intermediate	Sri Chaithanya Junior Kalasala, Hyderabad	2011	89.80%
Class X	Chaithanya Bharathi High School, Madanapalle	2009	87.33%

**ACHIEVEMENTS**

- Awarded **Pat on the Back and GEM** award by Cairn Oil and Gas for awarding Critical awards as part of Ravva Drilling.
- Finalist, 'Excalibur', A Marketing Case Study Competition in Kritva'18, The Annual management fest of IMI, New Delhi.
- Received "Certification of Appreciation" from PaGalGuY for my work providing counselling support on their platform.
- Earned "Letter of Appreciation" for my work as head of Hospitality Panel of the National Level fest "Mohana Mantra"

**CERTIFICATIONS AND PROJECTS**

Certification	Received <b>Lean Six Sigma Green Belt</b> Certification from <b>KPMG</b> in October 2017		
Live Projects	Employees Morale Survey, BRIDCUL, Government Organization in Uttarakhand.	<i>Feb'18-Apr'18</i>	
	Digital Marketing Support, Zero Degrees Cave, a Restaurant in Tirupati	<i>Dec'17-Jan'18</i>	

**POSITIONS OF RESPONSIBILITY**

IIT Roorkee	<b>Head, Media and Public Relations Cell, DoMS, IIT Roorkee</b>	<i>Aug'17-Apr'19</i>
	<ul style="list-style-type: none"> <li>Led a team of <b>14 members</b> to be the face of Management Department to the Outside World</li> <li>Handled the <b>Admission</b> Process for more than <b>2000+ Applicants</b> including handling their queries Online.</li> <li>Handled all the Social media handles of the Department along with handles like <b>PaGalGuy</b>.</li> </ul>	
Sree Vidyanikethan	<b>Core Head, Hospitality Team, Mohana Mantra, Sree Vidyanikethan Engg College</b>	<i>Oct '14</i>
<ul style="list-style-type: none"> <li>Lead a Team of 200+ students to handle the Hospitality section for the National level techno cultural fest, Mohana Mantra, One of the Biggest Fests in Andhra Pradesh.</li> <li>Handled more than 10000 students including their registration &amp; Accommodation.</li> </ul>		

**EXTRA-CURRICULAR ACTIVITIES**

Serve To All	<ul style="list-style-type: none"> <li>One of the Key Members of the Organization which is formed to help the Poor and Needy.</li> <li>Conducted Several Events like Distribution of needs in <b>Primary schools, Plantation</b>. Blankets Donation etc</li> </ul>
Interests	<ul style="list-style-type: none"> <li>Interested in travelling, <b>Photography</b> and Blogging.</li> </ul>