

CURRICULUM VITAE

NILESH RAGHAV SALVI

101, Matangi Krupa, 1st Floor, N.L. Road, Somwar Bazar, Malad (W), Mumbai – 400 064.

Contact No: 9930402959.

Email Id : salvi_nilesh2007@rediffmail.com / salvinileshr2007@gmail.com

EDUCATIONAL QUALIFICATION :

- B.Com : Rizvi College, Bandra, Mumbai with Pass Class in March 2003
- H.S.C. : Rizvi College, Bandra, Mumbai with 60.67% in March 1999
- S.S.C. : St. Joseph's High School, Juhu, Mumbai with 53.33 % in March 1997

SKILLS:

- Operating System : Microsoft Windows 98, 200, XP, VISTA.
- Office : MS Office Word, PowerPoint, Excel.

CAREER PROFILE:

➤ WAVIN INDIA HOLDINGS PVT LTD

(Manufacturers & Service providers for distribution of hot & cold, drinking water, soil & waste, rainwater, hdpe and gas pipes & fittings)

Job Profile

- Working as Assistant Area Sales Manager since 11th January, 2021 till 31st July 2021.
- Appointing new distributors & mapping their territory.
- Establishing, forecasting & implementing monthly sales plan.
- Generate secondary & primary sales.
- Arrange plumber meets, contractors & dealer meets.
- Visiting projects, contractors & dealers.

➤ ASTRAL POLY TECHNIK LTD. – ASTRAL PIPES

(Manufacturers of SWR, ASTM, CPVC, Rigid, Conduit Pipes, Fittings & solvent cements)

Job Profile

- Working as Deputy Area Manager – Marketing from 2nd May, 2015 till 31st December 2020.
- Channelizing the sales through distributors.
- Appointing new sub-dealers.
- Meeting plumbing contractors & retailers.
- Arranging Dealer & plumber meets.
- Visiting Projects for product approval.

➤ **PRECISION GROUP OF COMPANIES**

(Manufacturers of SWR, ASTM, CPVC, Rigid, Conduit Pipes & Fittings)

Job Profile

- Working as Area Sales Manager from 17th December 2013 till 10th April 2015.
- Channelizing the sales through distributors
- Meeting plumbing contractors & retailers.
- Arranging dealer & plumber meets.

➤ **INDUS EXIMTECH PVT LTD**

(Importers & Distributors for Oatey PVC solvent, General Fittings & Lasco Fittings)

Job Profile

- Worked as Business Development Manager from 20th January 2012 to 14th December 2013.
- Meeting Plumbing contactors.
- Appointing dealers & distributor
- Channelizing the sales through distributors.

➤ **KISAN MOULDINGS LTD.**

(Manufacturers of PVC Pipes & Fittings, Moulded Furniture and Allied Products)

Job Profile

- Worked as Sr. Sales Executive from 2nd October 2005 to 16th January 2012.
- Handling Distributors network.
- Arranging dealers and plumber Meet.
- Committed to the team target.

➤ **GALAXY INVESTMENTS & FINANCE CO.**

(Direct Sales Associate of Standard Chartered Bank – Home loans)

Job Profile

- Sales Executive for Home Loans from Standard Chartered Bank since April 2002 to September 2005.
- Meeting Builders, Chartered Accountants, Estate Consultants.
- Follow up with the clients with Home loans requirement.
- Meeting corporate salaried clients.

PERSONAL SKILLS:

Comprehensive problem solving abilities, good communication skills, ability to deal with people diplomatically, willingness to learn, hard worker, have lot of patience, dedicated to work, energetic, confident.

PERSONAL DETAILS :

Date of Birth : 1st August, 1981
Gender : Male
Nationality : Indian
Marital Status : Married
Languages Known : English, Hindi & Marathi
Hobbies : Outing, Reading, Music

Place: Mumbai.

Date :

(Nilesh R. Salvi)