

Synopsis:-

Rajendra Panchal
C-28,Vimal Park Society,
Near Gujrat Vidyut Board,
Naroda ,Ahemdabad (Gujrat)

rrrpanchal@gmail.com
Mob: - 9157624746

Career Objective

A challenging diverse and dynamic job profile, offering ample opportunity and freedom to utilize the inherent talent of the aspirant to the best of his ability, enables him to deliver consistently.

Professional Synopsis

An MBA with Marketing

Key Skills

Marketing Research, Strategic Planning, Public Relations, Consumer Communication, Operations and Team Management, problem solving skill, Dealer Handling

Work experience-1

Duration	March 2012 to May 2014
Company	Diffusion Engineers ltd
Product range	Maintenance welding alloys Coating product Sealant and Service welding, surface coating
Designation	Customer engineer.
Location	Gandhidham (Kutch)

Work Experience-2

Duration	May 2014 to Oct 2019
Company name	Demech Chemical Products Pvt ltd
Product range	Protective coating like glass flake Product, epoxy coating Cold repair product ,Pu coating, wear resistant coating
Designation	Sales engineer and Project in charge
Location	Gandhidham (Kutch)
Area	Kutch and Saurashtra

Present Working

Duration	Oct 2019 to Present
Company name	Clean Coats Pvt ltd
Product range	Protective coating like Glass flake Product, Cold repair product Construction Chemicals Waterproofing Solution etc.
Designation	Sr.Sales engineer and Project in charge
Location	Gandhidham (Kutch)
Area	Kutch and Saurashtra

Educational Qualifications:

- MBA (Marketing & International Business) From Indira School of Career Development :61% (2009-11, completed)
- B.Sc(Chemistry) from S.P University(Gujarat) :59% (2009)
- H.S.C From J.J.S.S. School(Udaipur) : 72.46% (2006)
- S.S.C From : Govt. H. S. School : 82.50% (2004)

Personal Details

Fathers Name: Mr. Prabhulal Panchal
Date of Birth: 12'Jan1988
Language Proficiency (Verbal /Written): English, Hindi, and Gujrati

Project Details:

Sector: Manufacturing
Company Name: Weld craft Pvt. Ltd (Bangalore)
(Manufacturing Company of Welding Rods)
Project Title: Market research, Increase Penetration level of weld craft and Development of new distribution channel in PUNE
Duration: Two months

Project Profile:

- ❖ Comparative survey and analysis between different welding rods companies.
- ❖ Gain the market share, market size and develop new strategy for increase selling
- ❖ development of new distribution channel in Pune
- ❖ conduct a meeting with clients, give presentations on products and services provided by the company,
- ❖ Building relationship with customers for expanding business.
- ❖ SWOT Analysis

Computer Skills:

Operating Systems: Windows, DOS
Packages Known: Computer fundamental
MS-Office 2003/2007 (Word, PowerPoint, Excel)
Introduction to Internet

Additional Qualification:

- Successfully completed an intensive programme on Business Etiquette and Grooming by **Mr. Minocher Patel**, Founder Director, Ecole Solitaire.
- undergoing a 250-hour comprehensive **performance-based Leadership Development Programme** by **Stratecent Consulting**, to acquire the following skills:
 - Negotiation Skills
 - Problem Solving Skills
 - SPIN Selling
 - Team work

Extra curricular activities

- Participate in cricket tournament in college
- Participate in "national energy conservation 'day'"
- Participate in social activities in village
- Reading book and novels
- travelling

Awards & Achievements

- Player of winning interclass cricket tournament in college
- Consecutive five times awarded by society for academic excellence from 2002-06
- Awarded by "Rajasthan Patrika" for academic excellence

Declaration

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Place

Gandhidham (Gujrat)

