



# SAMEER SINGH

## Branch Manager

Sales and marketing professional with Six plus years of experience in the Paint industry. Expertise in planning entire business operations with focus on top and bottom-line profitability through optimal utilization of resources.

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📞 6265334732

📍 104, METRO GREENS, SADDU, RAIPUR, INDIA

## SKILLS

Business Acumen

Leadership

Leadership

Collaboration

Negotiation

Adaptability

Proactive

## LANGUAGES

English  
Full Professional Proficiency

Hindi  
Full Professional Proficiency

Bengali  
Limited Working Proficiency

## INTERESTS

Music

Cricket

History

Pets

Gradening

## WORK EXPERIENCE

### BRANCH MANAGER OZELL COONER PAINTS

12/2019 – Present

RAIPUR, INDIA

#### Achievements/Tasks

- Creating Brand awareness for the Brand throughout the state of CG whereas generating appropriate Sales by appointing new Distributors and Dealers.
- Building strong client relationships and professionally manage internal and external stakeholders.

## ORGANIZATIONS

BERGER PAINTS INDIA LTD. (05/2017 – 05/2019)  
DEPOT MANAGER

BERGER PAINTS INDIA LTD. (05/2016 – 04/2017)  
SALES SUPERVISOR

BERGER PAINTS INDIA LTD. (04/2015 – 04/2016)  
SENIOR SALES OFFICER

BERGER PAINTS INDIA LTD. (05/2014 – 03/2015)  
SENIOR SALES OFFICER

## ACHIEVEMENTS

HIGESHT RATING SALESPERSON OF THE YEAR (04/2016 – 03/2017)  
Achieved the maximum rating on a scale of 5. Leading to be promoted as a Depot Manager

SILK GLAMOR ka SHEHNSHAH (11/2016 – 01/2017)  
Highest Achievement in SILK GLAMOR SALES (Ultra Luxury Emulsion) in E1 Region

NEW PRODUCTS EVANGELIST (01/2017 – 02/2017)  
Highest Spread of NEW PRODUCTS in E1 Region

## EDUCATION

MBA in MARKETING  
S.V.I.M.C.S. WBUTech KOLKATA

05/2012 – 05/2014

KOLKATA, INDIA

BBA in MANAGEMENT  
B.P.P.I.M.T. WBUTech

06/2008 – 06/2011

KOLKATA, INDIA