# SHASHANK KUMAR RAGHUBANSHI

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# **Academics:**

Qualification	Institution	Board/University	Year of Completion	%/CGPA
MBA (Marketing & Finance)	Birla School of Management	Birla Global University, Bhubaneswar	2021	7.21(CGPA)
B. Tech	BK. Birla Institute of Engineering and Technology	Rajasthan Technical University, KOTA	2018	60.98%
XII	Nirmala Convent Senior Secondary School	CBSE	2011	59.8%
X	Nirmala Convent Senior Secondary School	CBSE	2009	72.6%

# **Summer Internship Program:**

## **Dissertation:**

Topic- "A study on impact of Pre and post pandemic consumer behavior regarding ITC products"

Description- The Dissertation was focused on current scenario impact on ITC products preferences by consumers and ITC steps taken during the pandemic.

# **Academic Project:**

Topic- "Smart Grid Technology" (B.Tech)

Finding- It gives us understanding about the smart grid technology.

Topic- "Study on Consumers Perception towards Online Shopping Of Smartphone" (MBA).

Description The study focused on the consumer perception over the online shopping of smart phones on the basis of various factors.

#### **Certifications:**

- Successfully completed One day training at CTTC, BHUBANESWAR.
- Volunteered (Rappoteering Department) in the International Conference on GLOBAL TRENDS IN BUSINESS PRACTICES AND MANAGEMENT EDUCATION.
- Attended International Conference On Communication System.
- Online Course on Digital Marketing by Google.

### **Achievements:**

- Represented BIRLA GLOBAL UNIVERSITY In "ORISSA POST METTLE MEET QUIZ COMPETITION".
- Represented BIRLA GLOBAL UNIVERSITY In "IIT BHUBANEWAR E-SUMMIT".
- Backed 3rd prize in ASL event "THE UNIQUE STORE".
- Successfully organized many cultural events in BGU.
- Successfully organized many technical events in BGU.

# Value Adding Exposure:

- Student Coordinator for "MARKETING CLUB".
- Student Coordinator for "CULTURAL CONDUIT"
- Successfully completed one day training at CTTC, BHUBANESWAR.
- Attended Workshop on INDIAN STARTUP ECOSYSTEM: OPPURTUNITIES & CHALLENGES.
- Attended Two months training at HINDALCO INDUSTRIES LIMITED (ADITYA BIRLA GROUP).

# **Skills & Competencies:**

- Ability to work under pressure.
- Communication Skill.
- Friendly and cooperative nature bring a support base for teamwork required in the organization.
- Belief in achieving through dedication and motivation
- Interact easily with people.
- Have knowledge about MS-Excel, MS-Word, MS-POWERPOINT.
- Have knowledge of Smart grid technology.
- Have knowledge about Organizing Events.