

SUJIT PANDA



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Present & Permanent Address: Sarada Bhawan, Prantika, Po+ Dist. -Bankura, Pin-722101, West Bengal.	Contact	+91 81590 47366

CAREER PROFILE

To hold a position of responsibility, to utilize my skills and abilities to attain organization goals and in turn avail the opportunity of enhancing my skills to fullest extent and to become a successful professional.

JOB EXPERIENCE

Employed	Designation	Duration	Job Profile
Dalmia Cement (Bharat) Ltd.	Deputy Manager-Sales & Marketing.	Sept. 19 to Present.	Achieving growth and hitting sales targets by successfully managing the sales team. Designing and implementing a strategic sales plan that expands company's customer base and ensure its strong presence in market.
JSW CEMENT LTD.	Sr. Officer-Sales & Marketing.	April' 18 to Sept. 19.	Achieving growth and hitting sales targets by successfully managing the sales team. Designing and implementing a strategic sales plan that expands company's customer base and ensure its strong presence in market.
Nuvoco Vistas Corp. Ltd. (Formerly Lafarge India Ltd.)	Sr. Officer-Sales.	July, 12 to March. 18.	Training and mentorship, setting sales quotas and goals, creating sales plans, analyzing data, assigning sales territories and building strong presence in market.
VIBGYOR ALLIED INFRASTRUCTURE LTD.	Project Sales Manager.	Feb, 12 to July, 12.	Marketing Strategies Development, Acquisition of New Business. Team Handling.
R.H. AUTOMOBILES PVT. LTD.	Team Leader-Sales.	July, 11 to Jan, 12.	Acquisition of New Business. Team Handling.

PROFESSIONAL QUALIFICATION

NAME OF DEGREE	BOARD/ UNIVERSITY	YEAR OF PASSING	SPECIALIZATION ON	%	DIVISION/ CLASS
M.B.A.	University Of Kalyani	2011	Marketing Management	66.11	1 st
BCA (10+2+3)	West Bengal University of Technology	2009	Computer Application	75.20	1 st

PROJECT EXPERIENCE

PROJECT FROM	PROJECT ON	DURATION	JOB PROFILE DURING PROJECT
UREKA TECHNOLOGIES.	SUPPLY MANAGEMENT SYSTEM.	5 th Feb ,2009 –4 th March,2009	Software Development.
BMA WEALTH CREATORS LIMITED.	MARKETING MIX STRATEGIES OF BMA WEALTH CREATORS LIMITED.	3 rd May, 2010 - 30 June,2010	Marketing Strategy Development, New Client Introduce & Clients' Portfolio Management.

ACADEMICS QUALIFICATION

NAME OF EXAM	BOARD/ UNIVERSITY	YEAR OF PASSING	SUBJECT STUDIED	%	DIVISION/ CLASS
MADHYAMIK (10)	W.B.B.S.E	2004	B; E; Math; P.Sc; L.Sc; Hist; Geo.	75.38	1 st
H.S. (10+2)	W.B.C.H.S.E	2006	B; E; Math; Phy; Chem; Bio.	62.10	1 st

TECHNICAL SKILLS

Programming / Scripting Languages	C, C++, Visual Basic, Java, Oracle, DBMS.
Packages	MS-Office, Tally, HTML, Internet
Operating Systems	Windows, Unix, Linux

PERSONAL PROFILE

Gender	Male			
Father's Name	Mr. Himanghsu Sekhar Panda			
Date Of Birth	27 th April, 1989.			
Nationality	Indian			
Religion	Hinduism			
Caste	General			
Marital Status	Married			
		<i>Read</i>	<i>Write</i>	<i>Speak</i>
Language Known	Hindi	yes	Yes	Yes
	English	Yes	Yes	Yes
	Bengali	Yes	Yes	Yes
Hobby	Listening Music.			

STRENGTHS

- ❖ Hardworking, sincerity & diligence.
- ❖ Responsible, Creative & Optimistic.
- ❖ Good Listener, Equable & Diplomatic.

REFERENCE

NAME	COMPANY/DESIGNATION	CONTACT NO.
Mr. Sandip Mukherjee Mr. Brajesh Tiwari	Dalmia Cement (Bharat) Ltd. ,Sr. Manager- Sales & Marketing JSW Cement Ltd. ,AGM- Sales & Marketing	9007089809 9007344101

DECLARATION

I hereby solemnly declare that all the aforesaid in formations are true & correct to the best of my knowledge and belief.

Date:

Place: *Asansol*

Sujit Panda