

MANAGEMENT PROFESSIONAL 4+YRS EXPERIENCE  
Business Development \* Sales & Marketing \*Negotiations Strategic Planning  
Close and Order \* Team Management

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## **SYED IMRAN AHMAD**

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( Uttar Pradesh )**

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### **Career Objective:**

A challenging position working in an organization where my skills could be harnessed both in Research and Management domains.

### **Work Experience:**

#### **S.I Enterprises:**

- ❖ Working with S.I Enterprises as a part of ASM sales team since 10 January 2021 in Lucknow region of India.
- B2B and B2C is working in this organization handling with all fire safety products. Like Fire Alarm, Fire Extinguisher etc.
- Responsible for achieving target as assigned by the organization on monthly basis.
- Updating self regularly with market update.

#### **Ceasefire Industries private Limited.**

- ❖ Worked with ceasefire Industries private limited as a part of B.D.M sales team since 16<sup>th</sup> December 2015 to 20<sup>th</sup> Jan 2020 throughout Bareilly Region of India.
- Responsibility for achieving target as assigned by the organization on monthly basis.
- Generate of new client and increasing the business for Equipment like fire Extinguisher. Fire suit, Training Certificate, A.M.C. etc.
- Responsible for identifying customer need assessing their risk. Appetite and providing the various type of plan.
- Updating self regularly with market updates.
  
- ❖ Worked with Airtel Telecom Sector as SE post from Nov 2014 to Dec 2015.
- Seek the consumer and advise him their plan.
- Handling the client outline and final stage of the business.
- Self updating regularly with market update.
  
- ❖ Worked with Spice mobile company as ISD post from Oct 2011 to Oct 2012.

- Rapidly understanding the customer demand.
- Good quality is giving excellent satisfaction.
- Generating Revenue for the company.

**Key Skills:**

- Marketing Communications.
- Team Building & Leadership.
- Presentation Skills.
- Team player.

**Achievement:**

- ❖ Added New client base in the area assigned.
- ❖ Added the old client has die from seven years.
- J.B. Daruka papers Ltd.
- The Seksaira Biswan Sugar Factory Ltd.
- Bajaj Hindusthan Sugar and Electrical Ltd.
- Radico Khaitan Ltd.

**Education Qualification:**

- MBA from Swami Vivekanand Subharti University Meerut 2019 with 1<sup>st</sup> Div.
- B.com Dr. Ram Manohar Lohia Avadh University Faizabad 2014 with 2<sup>nd</sup> Div.
- Intermediate from UP Board Allahabad 2011 with 1<sup>st</sup> Div.
- High school from UP Board Allahabad 2009 with 2<sup>nd</sup> Div.

**Technical Profile:**

- Operating System Microsoft Window 7 and Window 8.
- MS Office (Excel, Word, Power point)

**PERSONAL PROFILE**

Date of birth	06-06-1992
Father's Name	Mr. Syed Wakeel Ahmad
Languages Known	Hindi, English
Marital Status	Single
Nationality	Indian

**Date:**

**Place: Sultanpur.**

**Syed Imran Ahmad**  
**Signature of the Candidate**