

SACHIN KEWALRAMANI

School of Technology
Pandit Deendayal Petroleum University
Gandhinagar, Gujarat

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Cell No: 8460612193



Objective

In pursuit of challenging assignments that would facilitate the maximum utilization and application of my skills and expertise in making a positive difference to the organization.

Education Qualification

Qualification	Institute	Board / University	Year Of Passing	CPI
B.Tech (Chemical)	School of Technology	Pandit Deendayal Petroleum University	2020	8.02
12 th	Navrachana School, Vadodara	CBSE	2015	86%
10 th	Gujarat Public School, Vadodara	CBSE	2013	89.5%

Work Experience

1) Organisation Name: **Berger Paints India Limited**

Duration: Sept 14 2020 – till now

Designation: Technical Senior Sales Officer Trainee
Division: PROTECTON (Protective Coatings)
Location: Vadodara, Gujarat

Job Details:

My key role is to look after the territory sales in Vadodara Division. Managing existing customer accounts like paint dealers, corporates. Bringing out new prospects, clients. Conducting market research, carrying out sales activities, planning sales activities, maintaining customer relationship, paying field visits for business development, cold calling. Providing technical assistance to the customers in case of any issue. Negotiation with the customers, executing orders, looking after the smooth dispatch of the material. Achieved a milestone in contributing to the PROTECTON division to reach 60 cr sales in the month of December by achieving my budget.

Internships

1) Organization Name: **Beuno Salud Care Limited**

Duration: Jun 3rd 2019 – July 15th 2019

Project Title: Exploration of Chemical Engineering Operations in a Pharmaceutical Industry

2) Organization Name: **Adani Wilmar Pvt Ltd, Mundra, Kutch**

Duration – July 15th 2019 – July 22nd 2019

Project Title: Chemical Engineering Operations and Processes at Oleochemical Unit.

3) Organization Name: **ADANI FOUNDATION Limited, Mundra Kutch**

Duration: Jun 2017 – July 2017

Project Title : Rural Infrastructure and Agricultural Developments.

Co-curricular Achievements and Trainings

- Won the 'Mind Fizz' quiz competition organized by the firm 'Jubilant Life Sciences Ltd' in the university during Feb 2019
- Member of the Organising committee for the event "American Chemical Security Workshop" held in January 2018
- Participated and volunteered in the 'International Conference on Chemical Industry' organised by the Chemical Engineering department in the year 2017.

Extra Curricular Achievements

- Acted in a short film named 'TYRED' which was made during the INDIAN FILM PROJECT (IFP) in the year 2017.
- Volunteered in the 'Engineers Day Celebration' organised by the Chemical Engineering department in the year 2017

Personal Information

Name	SACHIN KEWALRAMANI
Languages Known	ENGLISH, HINDI, GUJARATI, SINDHI
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Information provided above is true to the best of my knowledge.

Place - Vadodara, Gujarat

Name: Sachin Kewalramani

