

SADIQUE PEER MOHAMMED

A/701, Wafa Towers, Sharifa Road, Amrut Nagar, Thane -4000612

Tele: (M) 9619 12 2525

Email: mdsadiqueshaikh@gmail.com

CURRICULUM VITAE

Objective:

Seeking an objective for professional growth and increasing responsibility as a Professional in an organization where team spirit and personal skill is recognized and rewarded.

Total Years of Experience : 15.0 years.
Current Functional Area : Industrial Sales.
Current Location : Mumbai.
Location Preference : Mumbai.

Educational Details:

- Passed Graduation (Physics) from Mumbai University in March 2004.
- Passed H.S.C. in March 2001 from Mumbai Board.
- Passed S.S.C in March 1997 from Mumbai Board.

Computer knowledge:

1. Very well familiar with MS-Office Enviro.
2. Computer Operating and Fundamentals.
3. Basic Fundamentals in SAP

Professional Details:

1. Currently working with PAPRO INDUSTRIES, As Manager – Marketing, since November 2013 to till Date.

Job Involves:

- Managing & Handling PAN India Sales Accounts of Plastic Household Manufacturers, Plastics Pails & Bucket Manufacturers, Paint Industries for Heat Transfer Foils. Responsible For Generating Increased Volume Business from New Accounts.
 - Planning for maintaining Regular stocks.
 - Co-ordination with Plant & Logistics for TIMELY dispatches.
 - Collection of C – Forms & Payments.
 - Co-Ordination with Technical Team in resolving Customer Complaints.
2. Worked with TIME TECHNOPLAST LTD, as Dy. Manager Marketing since September 2009 to September 2013.

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Job Involves:

- Marketing of Bulk Packaging Products to various clients in Speciality Chemicals, Color, Textile, Detergent, Pharma, Sugar and Beverages, Oil & Petroleum Industries.
- Target Achievements by generating business from Existing Accounts as well as by New Developments.
- Planning for maintaining Regular stocks.
- Co-ordination with Plant & Logistics for TIMELY dispatches.
- Collection of C – Forms & Payments.
- Co-Ordination with Technical Team in resolving Customer Complaints.
- Handling team of executives and sales coordinator.

Responsible for Handling following Accounts:

Huntsman Performance Products, Rossari Biotech, Dabur India Limited, Zandu Chemicals Ltd, Sun Pharma, Camlin Fine Chemicals, New India Detergent, Fena Detergent Industrial Solvents, Bharat Resins Ltd, Deepak Fertilizers, Orson Chemicals Ltd, SAH Petroleums Ltd, Total FINAELF, Imperial Spirits, Owens Corning, Thermax Ltd, Responsive Industries & Polymers Ltd, Swastik Oils, Firmenich Aromatics Ltd, Satyam Petro, Baramati Agro Limited, Daund Sugars Limited, Renuka Sugars Limited, Radico Khaitan Limited, DeeJay Distilleries, Nilons to name a few..

3. Worked with M/s. ASIAN PAINTS LTD, as Territory Sales Manager since January 2008 to August 2009.

Job Involves:

Sales Promotion in Western Region for Industrial Protective Coatings, Fire Retardant Paints.

Responsible For Handling Following Accounts :

Gammon India Ltd, Kidde India Ltd, Reliance Industries – Jamnagar, Reliance Industries – Patalganga, Ispat Industries, M.Pallonji, Punj Lloyd, Deepak Fertilizers, Ratnagiri Gas & Power Pvt Ltd, BARC, Consite Engg, Ray Construction, to name a few.

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4. Worked with M/s. Chemtron Science Laboratories Pvt. Ltd, as Sr.Sales Executive since April- 2006 to Dec-07.

Job Involves:

Sales promotion in Mumbai Territory for the Specialty Gases, Calibration Gas Mix, UHP Gases, Gas Chromatograph, Gas Analyzers.

Responsible for Handling following Accounts:

GAIL, ONGC, RCF, NMRL, JSW, ESSAR, HPCL, BARC, IPCL, VIKRAM ISPAT, ISPAT, POLLUCON LABORATORIES, ELCA LABORATORIES.

5. Worked with Six Sigma Gases India Pvt. Ltd., Navi Mumbai as Sales Executive from May 2004 to March 2006.

Hobbies:

Travelling and visiting people of various temperaments.
Reading books and magazines of interest.
Listening Hindi music & ghazals.

Personal Details:

Date of Birth : 25th September 1980.
Marital Status : Married.
Key Skills : Sales, Marketing, Customer Relationship, Planning, Key Account Management.
Languages Known :English, Hindi, Marathi and Urdu.

Sadique Peer Mohammed