



Samrat Sen

PGDM (Marketing & Entrepreneurship)

E-mail ID: Samratsen028@gmail.com

Contact No. +91-8817618372, 9399561101

Objective

To become associated with a company where I can utilize my skills and gain experience while enhancing the company's productivity and reputation.

Work Experience

- Associated with **Skipper Limited (PVC Division)**, Raipur (C.G) as **Assistant Area Manager from May 2019 till March 2020**
- Associated with **Asian Paints Ltd. (Bath Division)**, Kolhapur (M.H.) as **Senior Sales Executive** from June 2018 to April 2019.
- Worked with **Oppo Mobiles Pvt. Ltd** for **1 year 1month** as a **Sales Officer**.

Roles & Responsibilities:

- Responsible for taking out Primary orders from Distributors and Secondary order from Retailers in entire Chhattisgarh and West Odisha
 - Looking after their Projects as well as Retail
 - Handling 3 Distributors
 - Handling Team of 5 Executives
 - Responsible for creating Brand Awareness
 - Appointing new retailers for sale upliftment
 - Visiting upcountry markets to solve their issues and problems
 - Chalking out plans and implementing to increase the sale of the market
 - Market scanning, team training and development
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Qualification

Professional Qualification(s):			
Degree	Board/University	Year of passing	% marks/CGPA
PGDM (Marketing & Entrepreneurship)	Indus Business School, IIEBM	2017	60%

Education				
Degree	Board / University	Year of passing	% marks / CGPA	
B.Com	Raipur University	2015	50%	
HSC	CBSE	2012	59.8%	
SSC	CBSE	2010	07.4 CGPA	

Computer Proficiency

Microsoft Office (MS Word, MS Excel, MS PowerPoint).

Achievements & Participations

- Bagged up the Runners up position in the district level Kabaddi All India Mahatma Hansraj Regional Tournament in 2010
 - Received the award of RISING STAR in Asian Paints Ltd. within 6months from my joining in January 2019
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Strength

- Polite
 - Optimistic
 - Team Player
 - Patient
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Personal Details:

Father's Name : Mr. Sagar Sen
Gender : Male
Date of Birth : April 28, 1994
Languages known : English, Hindi, Bengali
Nationality : Indian
Permanent Address : Qtr No. B-118, Urja Nagar, Distt. Korba, (Chhattisgarh)- 495452
LinkedIn Profile : <https://in.linkedin.com/pub/samrat-sen/101/810/217>

DECLARATION:

I do here by declare that the particulars of information and facts stated here in above are true, correct and complete to the best of my knowledge and belief.

Date:

(Samrat Sen)
