

Sanjay Roy



Transformational and recognized technology Leader, focused on crafting the requisite strategic vision to achieve business goals; excellence in implementing cost effective solutions having an organization wide impact, building employee value, driving vision and achieving strategic goals that provide a competitive edge to the organization

**IT Strategy & Planning | IT Infra & Ops | Digital & IT Transformation |
Security & Application | Cloud | Program & Project Management**

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🧠 Profile Summary

- A strong visionary professional with **19+ years of experience** in supporting **IT Security, Application, Infra & Operations Management, SAP Lead, Data Warehouse Management, Business Intelligence and Program & Project Management** across multiple tools and technologies.
- **Worked as (Manager-IT (K&B)) in Kohler Co. India Business and reported to CFO per structure. Primarily responsible for Supporting India, Sub Saharan Africa and Middle East Region and Other Business Unit like Kohler Power Group and supporting APAC, AMER & EMEA CIT in Backend as System & Solution Architecture, SAP Lead, Program & Project Manager on Global System & Projects.**
- **Leveraged collaborative skills in liaising with stakeholders like client, management, vendor/consultant, mapping requirements and ensuring effective translation of business needs into technology requirements; managed iterative application development projects using Agile and Scrum Methodologies.**
- Expertise in **gathering & translating requirements into functional specifications & designing customized solutions** for the same; devising strategies, objectives, vision, roadmap & milestones for successful execution of programs.
- **Keen analyst with expertise in leadership, direction, strategy and vision.**
- Visionary with success in driving overall Business Technology initiatives, defining IT roadmap, budgets & technology upgradation while ensuring operational ROIs/ cost savings.
- **Enterprising leader** with excellent communication and people management skills for leading personnel towards accomplishment of common goals.

🎓 Academic & Professional Certifications & Trainings Details

- **Master of Science in Information Technology**
- **BA (Major Economics)**
- **12th (Science)**
- **Advance Diploma in Electronics Computer Hardware and Networking**
- **CCNA & (PMP)® Certification Prep.**

🔧 IT Skills & Expertise (Hands-on Knowledge)

End-to-End IT management including DC, Application, Architecture Design, HCI & Virtualization. Security Portfolio (14+ Years) Including Perimeter & Web Proxy (Checkpoint NGX with Software Blade, F5, IronPort & Websense, Cyberoam With McAfee Antivirus Engine) and Endpoints with Network configuration & Management including Symantec Endpoint Protection, McAfee Endpoint Protection, Trend Micro Smart Protection & Symantec DLP etc.). Cisco IPS, Office 365 Security (Exchange Online and Certificate Based Security for End Client). Network Portfolio (Voice & Data including Majority of Cisco Router and Nexus & Catalyst Switch and Riverbed, MPLS/AVPN and IPsec VPN etc.), Digital & Business Transformation, SAP Lead, System & Backup & Exchange administration (with deep troubleshooting skills including Apache & IIS Web Servers, Linux and Windows OS, Dell Servers, EMC Storage, SQL, Oracle & MySQL DB & Clusters etc.), CCNA, Enterprise & Solution Architecture, Cloud Computing & O365 Administration. Mobility management & Support, Unified communication, Application Support & maintenance, DC design & management, Service Desk (ServiceNow), Program & Project Management, Information Availability & Solution and Services, ITIL Process knowledge & IT Risk and Compliance, Purchase, Negotiation & Vendor Management.

Core Competencies

SAP Lead/Business Intelligence

Business Continuity Plan

IT Vision /Roadmaps

Stakeholder Management

Solution Architecture & Program Management

Vendor Management

Business Transformation

IT Infra & Operations Management

Team Management

Organizational Experience & Domain Knowledge

Since Aug'19 – Present.
Independent Consultant

Jun 2006 – Jan 2019

Kohler India Corp. Pvt. Ltd., Gurugram Manager-IT (K&B).

(Organizational structure reported to CFO & Primarily Supported India, Sub Saharan Africa and Middle East Region Business Unit and Supported Other Business Unit like Kohler Power Group and APAC, AMER & EMEA shared Corporate Information Technology in Backend as System & Solution Architecture & SAP Lead on Global Project & established Kohler India IT setup from scratch since 2006 (10+ User) and establish several Data Center with other Infra for Sales and Warehouse and Business application hosting capability with scalability to support business future expansion plans and established and groomed Support Team of India).

(Kohler Co. Founded in 1873 and headquartered in Kohler, Wisconsin. Kohler Co. is one of America's oldest and largest privately held companies comprised of more than 45,000 associates. With more than 50+ manufacturing locations worldwide, Kohler is a global leader in the manufacture of kitchen and bath products; engines and power systems; premier furniture, cabinetry and tile; and owner/operator of two of the world's finest five-star hospitality and golf resort destinations in Kohler, and St Andrews, Scotland.)

Managed a lean team of 7+ direct and indirect team members for providing end-to-end IT management & support of systems including DC (design & build), mailing system (Hybrid Exchange with Office365), Program & Project Management, CRM & ERP Support, Web Portal, Qlik Sense BI, SQL & Oracle DB, Security & Networks, In-house Business application like VIS, End User and Technical Support across 3 geographical regions includes India, Sub Saharan Africa and Middle East and others Business Units of Kohler Co.; assisting more than 2500+ end users base encompassing office, retail, hospitality & Power, warehousing and manufacturing facilities of K&B and India Kohler Power Groups, also successfully saved Millions of USD by using technical knowledge, Program/Project management skills, long Industry experience & negotiations skills consistently from many years.

Aug'04-Jun'06

Team Computers Pvt. Ltd., Gurgaon as Executive-Customer Delivery (Escalation Engineer).

Oct'02-Aug'04

Micro Clinic India Pvt. Ltd., Delhi as Sr. Customer Support Engineer

May'00-Sep'02

Progressive InfoTech Pvt. Ltd., Noida as Customer Support Engineer

Key Result Areas

- Developing IT Strategy, CAPEX and OPEX Management, Asset Management, liaising agreements with resellers, vendors and service providers; ensuring P&L accountability of company in respect of IT System & Program Management.
- **Administering end-to-end project management process including initiation, planning, execution & closure.**
- Directed all technology operations (Application, Security, and Infra & Operations) and evaluating them according to established business goals.
- Planning and establishing IT policies and systems to support implementation of strategies set by upper management & global corporate information technology.
- Analyzing the business requirements of all departments, determining their technology needs and finding solution architecture to accomplish the requirement.
- Ensuring designing & providing solutions, along with implementation of world class IT infrastructure including Firewall, MPLS Networks, Data Center, WAN, LAN and Communications Systems and related infrastructure along with partners and started Transformation Process of current network into Futuristic High Speed (10G) and Scalable Networks & HCI.
- Gathering requirements through client interaction, to understand their requests and needs and thereby providing best solution possible.
- Analyzing impact of change with the existing structure and implementing the same on the system with Business Teams.
- Identifying data requirements/designing data warehouse and business intelligence applications to satisfy client business objectives.
- Managing project deliverables, vendor assessment, management, planning, execution, monitoring and closure.
- Recommending modifications to the program to enhance effectiveness toward the business results/strategic intent.

- Implementing programs through weekly reviews, monitoring project execution against proposed plans.
- Ensuring that all stakeholders that included vendor and end user are aware of respective responsibilities.
- Developing project baselines; monitoring & controlling projects with respect to cost, resource deployment, time overruns and quality compliance to ensure satisfactory execution/delivery of the same.
- Analyzing and mapping existing business processes to the desired levels and suggesting appropriate business solutions.
- Interacting with stakeholders for requirement gathering; preparing functional specifications and design documents.
- Facilitating Scrum events, promoting Agile lifecycle practices for achieving success in delivering valuable products & Solutions.
- Offering the maintenance, go-live & after-live support.
- Managed daily operations for ensuring that the network and the infrastructure are up & running and provides a high degree of reliability and availability.
- Ensured that IT systems, applications and communication equipment within the organization are managed and maintained in accordance with documented processes, procedures, guidelines and instructions.

Highlights:

At Kohler India Corp. Pvt. Ltd., Gurugram

- Lead SAP & Application landscape for India Business Evaluate concurrent demands conflicts and drive best-in-class solutions for Business in coordination with Global Teams.
- Lead onshore and offshore SAP teams of functional consultants across multiple platforms; including resource planning, demand prioritization and regular follow up meetings with the teams.
- Escalate timely functional, technical and resource issues with Global SAP Team.
- Managed architecture of infrastructure, mobility system, Security, network scaling initially from 10 to 1500+ which can be scaled up-to provide support to thousands of ends customers.
- Administered more than 60+ servers spread across data-centers, network equipment, database servers, web servers and flash storage system including tape robotics for backup and archive and many others Voice and Security servers.
- Spearheaded initiatives in virtualization, VDI for engineering & design and for other user base, compute optimization, HCI, private cloud, hybrid network, edge computing for sales force, network optimization, customer facing application on cloud for core application and many others as per company business expansion plans & ensured POC before final recommendations & Implementations.

At Team Computers, Micro Clinic and Progressive InfoTech.

- Acted as Primarily Exchange Administrator for Yum International (Parent company Pizza Hut, KFC, TACO BELL, A&W) and managed the complete DC which included BANN ERP, Backup Software like Arc Server for Exchange and Veritas Backup Exec 10.0 for other data backup managed 200 end user's environment which included application and other maintenance activities
- Handled other MNC Client in capacity of escalation engineer and Team lead like Lease Plan, Bechtel, Evaluserve, Minda Industries, supported their DC Infra including Server, Networks etc.
- Led complete DC Management of FICCI along with Webmail (iMAIL8.5, Hosted in VSNL DC) Firewall (Cyberoam Firewall) and Internet Gateway and supported 500 users base including Microsoft and Novell Network with End point Security.
- Acted as Team Lead and spearheaded the OKS SPAN operations for DC, Network and Security Infra and provided support to more than 600 users including Application Development Team.
- Worked on setup of WHO's National Polio Surveillance Project. Administered end-to-end IT Management with Microsoft Exchange Server 5.5 mailing system configured with MDAemon for messaging, there was 20 HP Net Server LH3 and approx. 160 desktop & 300 laptops in Office & Field and Network Printer provided all online support across India.
- Successfully completed many assignments while working as Resident Engineer/Field Engineer such as OCC+ Ministry of Petroleum, AVL and Gabriel India and many other projects while working for clients like WHO, Ericsson, Net Cradle, Coke, UNI, SRF, PIB (Press Information Bureau), BOI (Bank of India), Milk food, Indian Oil, Churchill India, Fidelity Investment, Whirlpool, Ministry of Agriculture and Allahabad Bank.

Personal Details

Date of Birth: 28th March 1978

Languages Known: Hindi & English

Passport Details: Z3586688 (With US B1/B2) Valid till 04/26

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