

RESUME

SATEESH PATEL

H.No.2/260, APR Colony, Karmeta,

Katangi Road Jabalpur

M.P. 482002

Mobile no:, **96444-06272**

Email Id: satishilpa14@gmail.com,



Objective:

Looking forward to associate myself with an organization where there is an opportunity to share, contribute and upgrade my knowledge for development of organization and myself also.

Magma Housing Finance Ltd., Designation: Relationship Manager, **Department:** - Sales. From 01st June-2018 to February-2020, Jabalpur Region(M.P).

Job Description

Work Experience:

- ✚ Develop and Generate business,
- ✚ To handle authorized DSA/Connector Team by company.
- ✚ Leads follow up & systematic closure,
- ✚ Develop clear understanding of lending parameters and apply on files,
- ✚ Conduct field visits for customer meetings, field investigations / other checks, relationship development and market mapping,
- ✚ Follow up / ensure for credit approval from the concerned authority for files submitted,
- ✚ Collection/ Recovery from customer,
- ✚ Ensuring complete documentation, stamping and formalities related to pre / post disbursement,
- ✚ Complete control of NPA and overdue cases and their overall reeducation to minimal,
- ✚ Abreast with the competitor's strategies and market activities / preferences and recommend future strategies,
- ✚ Conduction various marketing initiatives in assigned area,
- ✚ Customer service- Attending to customer inquiries / grievance on a timely basis,

: **Mahindra Rural Home Finance, Designation:** Customer Manager, (DSA & Connector Team) Jabalpur Region.

Department:- Sales Semi Urban. From 22th February 2016 to 31-May-2018.

Job Description:-

: **Axis Securities (Axis Bank Ltd)** (Jabalpur) joined as **Sales coordinator**. From July 2013 to Feb. 2015 to arrangement home loan, mortgage loan & personal loan files, CPV, to prepare Assessment Sheet, Loan document sign, Part request process login, disbursement, legal technical visit, handle DSA team etc.

: **ICICI Bank Ltd. (Pune)** 29th July 2010 to 29 Oct 2011, Designation- Sales Officer, Current A/C saving A/c Opening, and other Branch Banking Financial Product.

Professional Qualification:

PGDMM (Pune University)

- Post Graduate Diploma in Marketing Management,

PGDCA (MCRP University Bhopal)

- Post Graduate Diploma in Computer Application.

Educational Qualification:

Course	School/College	University	Year of Passing	Division/ Percentage
B.Com	Govt. Mahakoshal Commerce Collage	RDVV Jabalpur	2007	2 nd division With 54%
H.S.C	Gitanjali H. S. School, Jabalpur	MP Board Bhopal	2004	1 st division with 71%
S.S.C	Gitanjali H. S. School, Jabalpur	MP Board Bhopal	2002	1 st division with 61%

Strengths:

- Strong will power to learn new technique with a flexibility to adapt to new work environment and processes
- Strong to proof myself with Commitment & loyalty
- Willing to take challenging task.

Personal Details:

Name : Sateesh Kumar Patel
Father's Name : Shri Mahesh Patel.
DOB : 03rd June 1986
Gender : Male.
Marital Status : Married
Languages : English, Hindi.
Hobbies : Listening to music
Preferred location : Jabalpur, Or relocated as per Company Policy
Present Address : 2/260, A.P.R. Colony, Karmeta, Katangi Road, Jabalpur
Permanent Address : H.No.2/262, APR Colony, Karmeta,
Katangi Road Jabalpur M.P. 482002

Declaration: -

I hereby declare that all the information given above is true to the best of my knowledge.

Place – Jabalpur

Date -/... /2020

Sateesh Patel