

PROFESSIONAL PROFILE

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CAREER OBJECTIVE

**Business Development / Technical Sales /
Coating Advice / Inspection
- Performance / Surface Coating(Protective,
Marine, FBE, HVOF) & Industrial Painting
- Anywhere in India**

WORK EXPERIENCE

A. Performance / Surface Coating (Protective, Marine, FBE & Thermal spray) / Blasting & Industrial Painting

Overview

Over 20 years of experience with leading industrial coating/ painting contractors, in independent execution of national and international level projects for performance/ surface / speciality coating (Protective, Marine coatings, FBE & Thermal spray) Blasting & Industrial Painting.

Processes Deployed

*A.Surface preparation:*Sand/Grit blasting/Wet abrasive/UHP water jettting conforming to widely prevalent NACE / SSPC / NORSOK /ISO & ASTM standards.

*B.Paint Application:*With conventional coating/painting with single /plural component airless spray conforming to widely prevalent NACE/ SSPC/NORSOK /ISO & ASTM standards.

Domains Serviced

Fertilizer, refinery, steel, petrochemical, power, marine/ shipping and other core sector industries, apart from a host of non-core industrial segments.

B. Thermal & Acoustical Insulation

Overview

Over 20 years of experience in reputed insulation engineering companies, involving management of a wide range of turnkey projects in thermal and acoustic insulation, at national and international levels

Processes Deployed

Hot & cold insulation (conventional / mechanical) including hot-spray (for insulating turbines, boilers, pipelines, equipment, etc.), and *in situ* foaming (PUF-based cold insulation-spray/pouring)

Materials Used

Mineral wool, calcium silicate, PIR, EPS, foam glass and fiber-glass

Domains Serviced

Fertiliser, refinery, steel, power, chemical & petrochemical, food, horticulture, air-conditioning (HVAC), construction and other domains in public and private corporate sectors, covering cold storage units, cold rooms, refrigerated vans (thermal insulation), commercial and residential complexes, auditoriums, cinema halls, test cells and generator rooms (acoustic insulation)

C. Refractory

Overview

Over 10 years of experience with leading insulation, refractory, painting, fireproofing & scaffolding contractors, in independent execution of national and international level projects.

Processes Deployed

Refractory conforming to widely prevalent ASTM standards

Materials Used

Fire-clay brick refractories, Silica brick. High alumina refractories, Magnesite refractories, Chromite refractories Monolithic refractory & insulating material.

Domains Serviced

Steel, petrochemical, cement, glass and other core sector industries, apart from a host of non-core industrial segments.

D. Fire proofing

Overview

Over 9 years of experience with leading industrial insulation, painting, fire proofing & scaffolding contractors, independent execution at national and international level projects

Processes Deployed

Manual & Spray

Materials Used

Vermiculite light weight concrete, Weld mesh, Ref.Coating

Domains Serviced

Fertiliser, refinery, steel, petrochemical, power and other core sector industries, apart from a host of non-core industrial segments

E. Access Scaffolding

Overview

Over 20 years of experience with leading insulation, painting, fireproofing & scaffolding contractors, in independent execution of national and international level projects for conventional/system scaffolding.

Processes Deployed

Scaffolding conforming to widely prevalent B S Standards(BS 1139)

Materials Used

Steel/Galvanized tubes, Solid sawn wooden planks (Boards) Press steel couplers.

Domains Serviced

Fertilizer, refinery, steel, petrochemical, power and other core sector industries, apart from a host of non-core industrial segments

SPECIAL STRENGTHS-1

Competence to accept total responsibility for projects including project selling, business development, overall supervision, inspection, client servicing, costing/estimation, bidding and financial recovery.

Capability to negotiate and liaise at top management levels, add in the vendors lists and build workforces at short notices.

Skills to prepare company profiles, sales/project proposals, method statements and technical presentations, devise.

QA/QC programs and design coating/insulation / fireproofing projects, including HSE and scaffolding aspects

Capacity to cope with high degrees of job complexities and tight schedules.

Familiarity with computers, project management primavera 5.0 and Internet.

SPECIAL STRENGTHS-2

**As Painting / Coating Advisor /
Specialist / Inspector**

- Ability to observe; measure, and make recommendations to our direct customers on the correct methods of surface preparation, mixing and application of coating products in the correct weather conditions to meet the project coating specification.
- Ability to pass the recorded recommendations and observations to customer's responsible person for review/ changes or any such adjustments
- Ability to record any non-conformance to relevant standards and practices as may affect the performance of painting/coatings.
- Ability to know and understand the coating specification for the job you are working on
- Ability to know what pre-preparation and surface preparation methods are specified for the surfaces to be coated.
- Ability to know and understand the various tools that will be used for pre-treatment and surface preparation and understand the limitations of each tool
- Ability to read and understand the various standards that are quoted in the Coating Specification

- Ability to read and understand the Technical Data Sheets (TDS) Application Guides (AG) and Safety Data Sheets for all coatings and thinners to be used on the job
- Ability to know and understand the coating products that are named in the specification and how to store, handle, mix and apply the coatings as well as know the correct thinner and the maximum thinning allowed per litre of mixed paint per coat
- Ability to know the surface to be painted. Identify any areas where only brush application can be used, all areas that need to be stripe coated and locations where different coating specifications are to be used
- Ability Know and understand all relevant inspection methods and how to use inspection tools
- Know and understand internal rules and guidelines for the particular job, that you are working on and meet the sales staff responsible for the customer and the coating sales.
- Ability know and understand how to protect coating company's interests
- Ability to conduct Painting / coating inspection of steel structural works, pipeline, pressure vessels, offshore vessels, new building & repairing ships.
- Ability to conduct stage wise painting / coating inspection.

SPECIAL STRENGTHS-3

As Protective coating Inspector

- Ability to undertake QC painting / coating activities in the work place for daily basis.
- Ability to monitor & measure the weather condition for surface preparation and painting / coating application.
- Ability to prepare "inspection & test plan" (ITP) as per project specifications / user / company requirements
- Ability to write surface preparation/ coating / painting procedure/ method statement
- Ability to perform Hot dip galvanizing coating inspection in galvanizing plant.
- Ability to execute painting / coating inspection work as per company / project inspection test plan.
- Ability to check and monitor all painting / coating related works and ensure all final products are in accordance with company

procedure, client requirement and international codes.

- Ability to inspect incoming coating / painting material to ensure that the material conforms & meets the requirements of project specifications.
- Ability to prepare all necessary QA / QC painting / coating documents.
- Ability to review the calibration status of Instruments, Machinery, Tools & Equipment items.
- Familiarity with measurement methodologies and material quantities, in order to control the progress and related costs.
- Familiarity with the accounts control submitted by subcontractors.
- Knowledge of methodologies to evaluate the activities efficiency
- Ability to conduct test qualifications for spray painters, brush painter's hydro blasters & abrasive blasters.
- Ability Co-ordinate with the paint manufacturer technical representative on routine basis.
- Ability to follow and maintain Company standards of Quality in accordance with Company Quality System requirements.
- Ability to Organize quality meetings
- Ability to Attend and participate in all required client and company meetings
- Ability to Prepare and issue all necessary weekly and monthly reports
- Ability to review performance of juniors and report to higher-ups, where necessary initiate training to augment their skills.
- Ability to maintain all project logs as up to date e.g. NCR/Improvement Log, Customer Feedback Log
- Ability to maintain all quality records up-to date, traceable and retrievable.
- Ability to utilize where possible more efficient methods of communication / travel to maximize the cost effectiveness in an effort to minimize departmental expenditure e.g. project & resource planning, travel etc.
- Ability to maintain standards of safety and comply with Company's Health, Safety and Environment Management System requirements

HEALTH , SAFETY & ENVIRONMENT

- Ability to conduct daily safety tool box talk
- Ability to participate in site / project coordination meeting
- Ability to conduct safety walk around
- Ability to write / conduct JSA & JHA

EMPLOYMENT HISTORY

- 1. Insulation & Coating advisor(2020-Present)**
Role: Project Management (Supervision & Quality Inspection - Insulation, Coating & Fireproofing)
Sales / Application Product: Sherwin Williams
- 2. Insulation & Painting Advisor (2015- 2019) Project Supervision / Quality Inspection (Coating & Fireproofing)** with *Hi-Pec & Sherwin Williams.*, Vietnam, Company specialized in the areas of insulation, blasting / painting & fireproofing.
Role: Project Management (Supervision & Quality Inspection - Insulation, Coating & Fireproofing) & Business Development)
Sales / Application Product: Sherwin Williams
- 3. Manager (2013-14) Project Supervision / Quality Inspection (Coating, Insulation & Fireproofing)** with *Linde Engineering*, India EPC Company, also specialized in the areas of insulation, blasting/ painting, scaffolding & fire proofing.
Role: Project Management (Supervision & Quality Inspection-Insulation, Coating)
Sales / Application Product: Asian, Berger, Shalimar
- 4. QA / QC Manager (2012) Project Supervision / Quality Inspection (Coating, Insulation & Fireproofing)** with *Vivablast Limited*, Vietnam specialized in the areas of insulation, blasting/ painting, scaffolding & Fire proofing.
Role: Project Management (Supervision, Estimation Quality Inspection - (Insulation, Coating & Fireproofing) & Business Development
Sales / Application Product: Jotun, Hempel, Akzo Nobel
- 5. Project Co-Ordinator (2012) Project Supervision / Quality Inspection (Coating, Insulation & Fireproofing)** with *Kaefer (M) Sdn Bhd, Malaysia* specialized in the areas of insulation, protective coating/ painting, scaffolding & Fire proofing.
Role: Project Management (Supervision & Quality Inspection - Insulation, Coating, Fireproofing & Scaffolding)
Sales / Application Product: Jotun, Hempel, Akzo Nobel

6. Department Manager (2011 & 2012) **Project Supervision / Quality Inspection (Coating, Insulation, Refractory & Fireproofing)** with *Hertel-Willich, Thailand/Netherlands* specialized in the areas of insulation, protective coating/painting, scaffolding refractory & fire proofing.

Role: Project Management (Supervision, Estimation & Quality Inspection - Insulation, Coating, Refractory & Fireproofing)
Sales / Application Product: Jotun, Hempel, Akzo Nobel

7. Project Consultant-India (2009 & 2010) **Project Supervision / Quality Inspection (Coating & Insulation)** Doing Project management/ Planning/ Estimation/ Supervision for insulation & coating projects.

Role: Project Management (Supervision, Estimation & Quality Inspection - Insulation, Coating, & Fireproofing)

8. Project Co-ordinator (2007-2008) **Project Supervision / Quality Inspection (Coating, Insulation & Fireproofing)** with *Kaefer (M) Sdn Bhd, Malaysia*, specialized in the areas of insulation, protective coating, scaffolding & Fire proofing.

Role: Project Management (Supervision, Estimation & Quality Inspection - Insulation, Coating, Fireproofing)
Sales / Application Product: Jotun, Hempel, Akzo Nobel

9. Project Manager (2006-2007) **Project Supervision / Quality Inspection (Coating, Insulation Refractory & Fireproofing)** with *Cape East Philippines, Inc., Philippines*, well-known in the areas of insulation, protective coating, scaffolding , refractory & Fireproofing.

Role: Project Management (Supervision, Estimation & Quality Inspection - Insulation, Coating, Refractory, Fireproofing & Scaffolding)
Sales / Application Product: Jotun, Hempel, Akzo Nobel

10. Project Manager (2004-2005) **Project Supervision / Quality Inspection (Coating, Insulation & Fireproofing)** with *Industrial Technologies (ME) Ltd., Oman*, engaged in insulation, protective coating, scaffolding, Fire proofing & allied activities.

Role: Project Management (Supervision, Estimation & Quality Inspection - Insulation, Coating & Fireproofing)
Sales / Application Product: Jotun, Hempel, Akzo Nobel

11. **Contracts Manager** (2001- 2004) **Project Supervision/ Quality Inspection (Coating, Insulation, Refractory & Fireproofing)** with *Gulf Allied Industrial Services Co. Ltd., Kingdom of Saudi Arabia (KSA) & UK*, leading in the areas of insulation, protective coating, refractory , scaffolding & fireproofing.
Role: Project Management (Supervision, Estimation & Quality Inspection - Insulation, Coating, Fireproofing & Scaffolding) & Business Development
Sales/ Application Product: Jotun, Hempel, Akzo Nobel

12. **Contracts Manager** (1982-97) **Project Supervision/ Quality Inspection (Insulation, Refractory & Coating)** with *Beardsell Ltd., India*, noted in the areas of insulation, refractory and protective coating.
Role: Project Management (Supervision, Estimation & Quality Inspection - Insulation, Refractory ,Coating) & Business Development
Application Product: Asian, Berger , Shalimar,J&N

Education

Bachelor of Science [University of Mysore, India; 1979]

Trainings and Certifications

SSPC-PCI-Level 2
(Protective Coating Inspector)
(Equivalent to NACE - CIP- Level 2 & FROSIO Level 3)

BOSIET*(Basic Offshore Safety Induction & Emergency Training)*

Primavera Version 5 (Project Planning)

Internal Quality Auditor Training: ISO 9001-2000

Date of Birth

27 April 1956

Languages Known

English, Hindi & other Indian languages