

SHUBHAM TIWARI

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CAREER PROSPECTIVE:

To be associated with a progressive organization which can provide me with a dynamic work sphere to help me grow and extract my inherent skills as a professional, use and develop my aptitude to further the organization's objectives and also to attain my career targets in the process.

EDUCATIONAL QUALIFICATION:

Qualification	Name of Institution	Completion Year	Percentage/ CGPA
B.tech (Production Engineering)	Guru Nanak Dev Engineering College, Ludhiana.	2019	7.1 CGPA
12 th	DAV Public School, Ludhiana	2015	69.40%
10 th	DAV Public School, Ludhiana	2013	7.3 CGPA

WORK EXPERIENCE & INTERNSHIP:

- **Sales Executive Distribution**

JK Tyre & Industries Limited.

June 2019 – Now.

1. Achieve sales targets through personal selling (visiting market) and driving the distribution system.
2. Negotiate with distributors and develop his people on managing customers to obtain more business.
3. Monitor systematically the performance of the distributor and distributor's sales team and take corrective action

- **Industrial Trainee.**

PRICOL Limited, IMT Manesar, Gurugram

1st July 2018- 24th October 2018

Project Title: "2x Productivity Improvement"

As an intern I was given an opportunity to be a team member of their 2X-Project for Productivity Improvement of production lines with the help of kaizen implementation, time study and design of fixtures.

- **Industrial Trainee.**

Rockman Industries Limited, Ludhiana (a Hero Group)

June 2017- July 2017

As an intern I observed the production and procedures of the industry.

CERTIFICATION:

- Fundamentals of Digital Marketing by Google Digital Garage.
- SolidWorks.
- AutoCAD 2D for Mechanical Engineers.

PROECTS:

- **Major Project:** Experimental investigation of Zirconia reinforced recycled HDPE for Bearing Application.
- **Minor Project:** Investigation on Improvement of mechanical properties of Recycled Polymer Materials.

SKILLS:

- Kaizen Implementation
- Time Study
- Good Communication Skills

COMPUTER PROFICIENCY SKILLS:

- Working knowledge of Microsoft office.
- Basic knowledge of SAP.

CO-CURRICULAR ACTIVITIES:

- Volunteered for Blood Group Donation Camp.
- Active Member of SAEindia.
- Volunteered for HeForShe Campaign.

PERSONAL DETAILS:

Father's Name- Mr. Bajj Nath Tiwari

Date of Birth- 23rd November 1997

Address- 293, City Garden Colony, Giaspura, Ludhiana.

Languages: English, Hindi and Punjabi

Nationality: Indian

I hereby declare the above information is true and best of my knowledge.

SIGNATURE: