



## **RAHUL KUMAR UPADHYAY**

(Sales Executive)

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### **CAREER SUMMARY**

Result-driven Techno-Commercial Sales Representative with more than 8 years of experience working effectively in a target-related environment. Thoroughly qualifying leads, to increasing sales yearly basis. Confident phone manner, converting conversations into sales with ease. Office management principles and documentation work, expertise in client handling, answering phone calls and administration proficiency in Microsoft office working with ASC as a Sales Executive from Sep.2014 to till date.

### **CONTACT**

Address :Flat No.413,Vaibhav Chamber, Ushaganj, Indore (M.P.)

Contact No. +91-9713940180, +91-9752042183

Email [ID - rahulu1996@gmail.com](mailto:rahulu1996@gmail.com)

### **OBJECTIVE**

To associate my self with an organization that has the potential of my professional growth and ample scope of learning and continuous challenges, where I would be able to deliver the best to my knowledge and skills while contributing in the development of my organization as well as my team

WILLING TO RELOCATE - ANY WHERE IN INDIA

### **WORK EXPERIENCE**

#### **Anvesha Sales Corporation**

(Anvesha Sales Corporation is industrial supplier of Powder coating powder, paint with Kansai Nerolac Paint Ltd. Pretreatment Chemicals with Nihon Parkerizing (India) Pvt. Ltd. Electroplating Chemicals with GTZ India Pvt. Ltd., Powder Coating Machine with Statfield Equipments Pvt. Ltd., Painting Equipment with Anest Iwata Motherson Coating Equipment P.Ltd. and Speciality Lubricants with Mosil Lubricants Pvt.Ltd. )

- Since Sep. 2014 To 10 Aug.23 as a Sales Executive in Industrial Sales, & Technical.

#### **SBL Specialty Coatings Pvt. Ltd.**

(100% Subsidiary of Berger Paint India Ltd.)

- Since Aug.2023 To till date as a Technical Sales Executive.

### **JOB PROFILE**

- Responsible for pre and post sales services
- Generating new customer inquiries.
- Conducting the trail and discussed on technical part of our product, and creating indent by production team.
- Coordinating with purchase department on commercial part.
- Ensure that all the orders are delivered on time
- Deal with customer complaints or issues
- Follow-up with clients for pending payment & new purchase order.
- Arranging both internal & external event
- Supporting other teams with various administration tasks

### **EDUCATIONAL BRIEF**

2018 : MBA with (Finance & Marketing) from DAVV University Indore (M.P.)

2016 :B.Com from DAVV University Indore (M.P.)

2013 : Higher Secondary with science stream from M.P. Board.

2011 : High School from M.P. Board.

### **TEAM AND INTERPERSONAL SKILLS**

- Good team player with a positive attitude towards reaching the set goals
- Extremely receptive to new ideas and learning
- Zeal to learning positive attitude and hard working
- Good oral and written communication skills, ability to complete the task within defined timelines

### **STRENGTHS**

- Process driven
- Ability to transform the clients requirements
- Ability to work under tremendous pressure
- Integrity, dedication and commitment towards work and strong customer focus

### **PERSONAL DETAILS**

Name : Rahul Kumar Upadhyay  
Father Name : Mr. Rajendra Kumar Upadhyay  
Local Address : Flat No.413,Vaibhav Chamber, Ushaganj, Indore (M.P.)  
Permanent Address : Village & Post Nachnaura, Distt.-Panna (M.P.)  
Date of Birth : 01, January,1996  
Marital Status : Unmarried  
Gender : Male  
Nationality : Indian  
Religion : Hindu  
Language : Hindi, English  
Hobbies : Listening to music, Learning

### **DECLARATION**

I hereby declare that the information furnished above is true to the best of my knowledge and I take full responsibility of the correctness of the same.

Rahul Kumar Upadhyay

Date