



VIKAS MADANE

BACHELOR OF MECHANICAL ENGINEERING

Seeking a quality of environment where knowledge and experience can be shared and enriched. Looking for the opportunity where I can apply my knowledge and thereby help to improve business of the organization

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09 November 1999

TECHNICAL SKILLS

MS-OFFICE SUITE	AUTOCAD
SOLIDWORKS	CUSTOMER RELATIONSHIP MANAGEMENT (CRM)
SIX SIGMA	5S

LANGUAGE

ENGLISH	HINDI
PROFICIENT	ADVANCED
MARATHI	SANSKRIT
NATIVE	BEGINNER

STRENGTHS

- Optimistic
- Self-confident
- Good presentation skills

CERTIFICATIONS

MS-CIT	June 2015
Maharashtra Knowledge Corporation Limited (MKCL)	
AUTOCAD 4DIMENSIONS	June 2018

WORK EXPERIENCE

GREEN PUMPS AND EQUIPMENTS PRIVATE LIMITED (December 2020 - Present)
TECHNICAL SALES ENGINEER

- Identify, index and review market potential for Submersible products in Sewage Treatment Plant and Effluent Treatment Plant (Geography and Key Accounts)
- Generate leads through Cold Calling and various Digital Marketing Tools.
- Conduct Meeting's based on leads and make proposals including sampling to convert Leads.
- Focus on product Design , Development and ensure product addition in Basic Order Quantity (BOQ).
- Preparation of Quotation ,BOM, OA and overview of Logistics.

STAR PRESS WORKS (June 2019 - June 2019)
INTERN

Quality Engineer Trainee and my role was to deal with Quality control tools, Maintaining Documentation, Prepare PDR reports and Inspections of Jobs.

INITIAVEMPV (September 2020 - November 2020)
PRODUCTION TRAINEE ENGINEER

- Preparing Production plans and Supervising the manufacturing processes.
- Creating time study reports & checking production as per time study.
- Ensuring quality work is done in a safe, efficient manner.
- Diagnosing problems in the production line and providing recommendations and training.
- Implementation of production processes and procedures.

EDUCATION

SINHGAD COLLEGE OF ENGINEERING VADAGAON BK PUNE (August 2017 - July 2021)
BACHELOR'S DEGREE MECHANICAL ENGINEERING 7.1

FERGUSON COLLEGE PUNE (July 2015 - May 2017)
SCIENCE HIGHER SECONDARY SCHOOL CERTIFICATE 65.38%

NEW ENGLISH SCHOOL AND JUNIOR COLLEGE HUMGAON (June 2009 - June 2015)
SEMI-ENGLISH SENIOR SECONDARY SCHOOL CERTIFICATE 93.80%

PROJECTS

"Statistical analysis for process parameters to study the effect of Micro texturing on Machining performance for cutting D2 Steel" (June 2020 - June 2021)