

VIKRAMKUMAR PEERSINGHJI RAJPUROHIT

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CAREER OBJECTIVE

To be a part of an organization where I can grow in terms of knowledge, skills and attitude and put to an effective use my analytical abilities and professional competence in the areas of accounting, finance & strategic management, Advance Financial management, Business forecasting & analysis so as to align self development with organizational development.

PROFILE IN DETAIL



Kotak Life

Profile: Deputy Manager
Aug 2019 to May 2020

A private Life Insurance Company in India founded in 2001. It caters to 15 million customers with 232 branches around 167 cities & towns in India.

- ✓ To establish long lasting relations with the customer
- ✓ To provide the best after sale service to the customer
- ✓ Maintaining Lead diary accurately
- ✓ Identify the need of prospect and provide him the solution
- ✓ Pitch the plan accurately
- ✓ Complete all the tasks from picking the documents till customer receives policy documents
- ✓ Generating login reports etc.



HDFC Life

Profile: Corporate Agency Manager
Sep 2016 to Jul 2019

The leading long term life insurance company that offers a range of individual and group insurance solutions that meet various customer needs such as protection, Pension, savings & Investment and Health, along with Children's & Women's Plans since the year 2000.

- ✓ To maintain two way relations with Bank LG & client
- ✓ To cooperate with Bank LG in filtering leads
- ✓ To report adequately
- ✓ The must focus on Persistency
- ✓ Generating login reports, persistency reports etc.
- ✓ Having sound knowledge related to operations.
- ✓ Also have Knowledge regarding Direct, Operations and Agency channel.



SBR & Co. (Chartered Accountants)

Profile: Account assistant
Jan 2016 to April 2016

A Surat base Chartered Accountants Firm serving in field of audit & project finance services since 2013

- ✓ To develop relations with clients, and other people related to this industry.
- ✓ Performing data entry of several accounts accurately.
- ✓ Managing data from its source to its complete use end & to its backup also.
- ✓ Internal audit of Lifestyle Pvt. Ltd., Surat Region Valsad for the year F.Y. 2014-15.
- ✓ Maintaining Ledgers of each and individual account.
- ✓ Preparing Purchase and Sale bills.
- ✓ Generating Reports.
- ✓ Maintaining Cooperation.
- ✓ Office Administration
- ✓ Contact & Meeting with clients and other people for required business operations.

EDUCATIONAL QUALIFICATION

Sr. No.	Degree/Course	Passing Year	Board/ University	Percentage	Subjects
1	PGDII (CGPA)	2017	Manipal University, Bangalore	72.9%	-
2	B.B.A. (CGPA)	2015	VNSGU	68.8%	Finance
	Sem-1	NOV 2012	VNSGU	71.3%	-
	Sem-2	APR 2013	VNSGU	75%	-
	Sem-3	NOV 2013	VNSGU	78.8%	-
	Sem-4	APR 2014	VNSGU	76.3%	-
	Sem-5	NOV 2014	VNSGU	66.3%	Finance
	Sem-6	APR 2015	VNSGU	71.3%	Finance
3	HSC (12 th)	2012	Gujarat Board	79.43%	Commerce
4	SSC (10 th)	2010	Gujarat Board	80.77%	-

ACADEMIC BACKGROUND

1. Got the "Post Graduate Diploma In Insurance" by attending and completing the "Smart Achievers Program" from Manipal University, Bangalore In the year 2017.
2. B.B.A. from 'B.R.C.M. College of Business Administration, Surat'.
3. HSC from 'Siddhi hindi Uchhatar Madhyamik Vidhyalaya, Surat'.
4. SSC from 'Archana Hindi Pathshala, Surat'.

PROJECTS UNDERGONE

Summer Internship project:

Company : Jai Krishna Machinery, Surat

Project Title : Analysis of Jai Krishna Machinery in respect of four functional areas Production, Marketing , Finance and Human Resource.

Duration : 2.5 months

Description : Here I got the knowledge of how a company really works. I came to know the detailed processes of each product from its manufacturing to its aftersales. I got the real exposure of corporate world here and also practiced the marketing fundas this company is exercising. I also observed the financial management practices of this company from sources of finance to its allocation. And also gone for detailed analysis of how this company manages its manpower. Its labour relations and welfare

activities and facilities had also given me a best practical experience. Overall it was a best tour to experience

Winter project:

Industry : Banking

Project Title : A study on awareness of people in Surat city regarding Pradhan Mantri Jan Dhan Yojana

Duration : 2.5 months

Description : Here as this project was based on primary data, so I prepared questionnaire first in hindi. Total 19 questions were involved in the questionnaire which were covering all aspects regarding Pradhan Mantri Jan Dhan Yojana. Based on this questionnaire I had surveyed people of different regions of Surat city and collected data from them. After collecting the data, I had analyzed them in detailed mannar using data analysis tool & technique like Cross tabulation, Chi-square test, tables and charts and finally got the idea about awareness level of people regarding this scheme. This project was also presented and appreciated in the national seminar held at G.H. Patel Postgraduate Institute of Business Management, Vallabh Vidyanagar (Gujarat) and I also received certificate for that.

PERSONAL PARTICULARS

Age :- 25Years
Date of Birth :- 23rd October,1994
Gender :- Male
Nationality :- Indian
Marital Status :- Unmarried
Native :- Ghasedi (Rajasthan)

FAMILY BACKGROUND

Father's Name :- Peersingh Rajpurohit
Father's Occupation :- Salesman

CURRENT ADDRESS.

Residence Address :- F-322, Saidham Palace, Shilpa Park Society, Nr. Matawadi, L.H. Road, Surat, Gujarat-395006 (India)
Email :- Rvickky1994@gmail.com

PERMANENT ADDRESS

Address :- 47, Athamna Bas, Village Ghasedi, Dist. Jalore, Rajasthan-343029 (India)

TECHNICAL & PERSONAL SKILLS

• Computer skills

- ✓ Working in a fully computerised environment having Proficiency in MS-Word, MS-Excel, MS-Powerpoint, MS_Publisher and Windows.
- ✓ Functional knowledge of Accounting packages like Danger, Empire etc.

- ✓ Operating and Working knowledge of computer.
- ✓ Ability to use statistical analysis tool with the help of MS-Excel to analyze the information or data like Cross tabulation, Chi- square test, Hypothesis, pivot table etc.
- ✓ Used and experienced all the mobile applications related to HDFC life like Insta FR, Insta Mix, Insta verify, M connect, M learn M helpline and mobile sales diary.
- ✓ Having enough knowledge and experience of all the System procedures from log in to conversion of the case.

• **Personal skills**

- ✓ Ability to work in a team environment.
- ✓ Can offer an employer respect and responsibility
- ✓ Commitment to learn.
- ✓ Easy to get along with, a fast learner, hardworking and always up for a challenge.
- ✓ Self-motivated and passionate about developing career..
- ✓ Strong accounting and system knowledge.
- ✓ Capability to supervise the work of others.
- ✓ Ability to give powerpoint presentations using professional tricks.

HOBBIES & INTERESTS

Internet Surfing, Listening to Music, Walking, Playing Cricket, Making friends.

LANGUAGES KNOWN

English, Hindi, Gujarati and Maarvadi.

References can be furnished, if required.

Yours Faithfully,

VIKRAMKUMAR PEERSINGHJI RAJPUROHIT