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Career Objective

Track record of delivering superior results by implementing strategic procurement, sourcing, cost reduction, supplier negotiation and relationship management skills that optimize the value from the supply chain.

Education Detail

<u>Exam</u>	<u>School/College</u>	<u>Board/ University</u>	<u>Year of Passing</u>	<u>Percentage</u>
B.E. (Mech)	Bharati Vidyapeeth College of Engineering, Kharghar.	Mumbai Board	2011-15	73.73% (First Class with Distinction) *
H.S.C.	ICL's Motilal Zhunzhunwala college, Vashi	Mumbai Board	2010-11	78.87% (Distinction)
S.S.C.	Shree Ram Vidyalaya, Airoli, Navi Mumbai.	Mumbai Board	2008-09	77.37% (Distinction)

* Throughout Engineering aggregate is 69.09%. (Throughout First class in all years)

Work Experience

DURATION : January 2018 to Present.

ORGANAZATION : JSW Steel Ltd. Dolvi, Alibaug.

COMPANY PROFILE : The JSW Group is amongst the leading conglomerates in India, with presence across the vital sectors of the Indian economy. With a diverse workforce of over 40,000 individuals, JSW is known to be the "strategic first mover" to venture away from status quo, have the conviction to make fundamental changes and drive operational excellence.

DESIGNATION : Junior Manager

JOB DISCRPTION :

- A competent procurement professional with years of progressive experience gained from procurement in a purely Techno-Commercial background, with expertise in Purchase Operations, Supply Chain Management, Materials Management, Annual Rate Contract Formulation, Service Contracts & Project Management.
- Extensive experience in Service Contracts like Civil, Piling, Structural & Mechanical Contracts, Shipping Contracts, Custom House Agent Contracts, Stockyard Handling Contracts, Inbound and Outbound Transportation Contracts, Operational & Manpower Supply Contracts purchasing of all mechanical components and integrated systems, equipment / capital & expense items as per corporate global purchase policy and process guidelines for multi locations.
- Procuring target quantity of a material from various vendors over a period of time, and the price through SAP Scheduling Agreement, delivery schedule specifies the quantities to be delivered within the delivery dates.
- Ability to develop, negotiate and implement commercial contracts with suppliers/contractors, in timeframes required to support Production schedules.
- Achieved cost savings through procurement by new vendor development & Reverse Auction negotiation process.
- Study the action Plan/BOM Related by discussion with technical team, site visits and deep study of drawings to the understand parts to be developed.

- Excellent communication skills with vendors & team on purchasing problems, transportation, receiving materials, invoicing problems and processes.
- Project Service Contracts for Piling works, other Civil and Structural works and mechanical and piping erection works. Manage and lead strategic sourcing, negotiation, and Purchase contract implementation.
- Active involvement in technical Discussions with Technical team and approved suppliers and making Technical Comparisons.
- Produced detailed strategies against specific customers, harnessing market and company intelligence to develop cost reduction and negotiation plans.
- Setup direct contact with OEM and guarantee providing spare products with a long term contract (ARC).
- Vendor Development, Co-coordinating with Suppliers, operational site, User Departments, Stores, Quality Control. Review, analyze and summaries purchase requests for accuracy and approvals.
- Coordinate with logistics and stores to accomplish team objectives.
- Placing Purchase Order, Expediting & Contract Administration, Inspection, Monitoring the job progress & daily review through Material planning.
- **Coordinator for implementation of TQM, Certification of CII and PM Trophy for Procurement Department.**
- Member of Contractors Safety Management.

DURATION : February 2017 to January 2018.

ORGANAZATION : Cargill India Private Limited, Kurkumbh, Pune.

COMPANY PROFILE : Cargill provides food, agriculture, financial and industrial products and services to the world. Together with farmers, customers, governments and communities, Cargill help people thrive by applying our insights and 150 years of experience. In edible oil sector, Cargill is in around eighty countries with contributing natural source based oil refinery.

JOB DISCRPTION :

- G.A. diagram checking and implementation for boiler house. Piping layout checking and implementation with Thermax Team.
- Working on existing 9TPH capacity boiler for continuous efficient operations. Monitoring boiler to increase boiler efficiency based on Coal fuel
- Working on 12 TPH capacity Boiler Sunrise Project for erection and commissioning as per IBR rules and regulations. Monitoring the operations of existing Thermic Fluid Heater which is used in DFA (Distilled Fatty Acid) production.
- Co-ordination with Boiler Operator and Thermic Fluid Heater Operator for continues working Distillated Fatty Acid plant.
- Worked on Erection and Commissioning of Coal Handling Plant (6 TPH capacity). Monitoring the operation of Coal Handling Plant for continues efficient work.
- Manage and develop the existing and potential supplier pool and update the Approved Vendor List. Search for new potential suppliers develop and set up a supplier data base.
- Preparation of Comparative Statements of various commercial offers. Performing negotiations on price, terms & conditions with suppliers.
- Facilitating placement of LOI, PO, service Orders & refurbishment order for revenue & project as well.
- Coordinating with gate entry, inbound logistic, store team for preparing GRN & timely delivery of material for smooth functioning of production

DURATION : June 2015 to January 2017.

ORGANAZATION : Eurrestra Industries Ltd, Mumbai.

COMPANY PROFILE : Eurrestra Industries Ltd has over 40 years' contribution in the growth and development of process industries by Designing, Manufacturing and Supplying of process plants. Eurrestra develops plants like Oleo chemical plant, Fatty acid plant, Hydrogenation plant,

Soap and Detergent plant with most advanced technology of Italian collaboration for installing and commissioning this plant on turnkey basis.

JOB DISCRPTION :

- Understood the Process Flow Diagram, P&ID, GA & Fabrication Drawings of Fatty Acid Plant, Continuous Saponification & Pneumatic Conveying Plant, Soap Plant and Hydrogenation Plant.
- Making of Bill of Material (BOM) and Material Takeoff (MTO) for Piping, Machineries and Equipment's.
- Estimation of that plant cost depending up on the grades of material use in piping and bought out equipment's (Under vender's scope).
- Estimation work for Fabricated Equipment's for the Fatty Acid Plant, Soap Plant & Hydrogenation Plant. Co-ordination with Production Department to know the status of running Projects on the Shop floor.
- Done the Technical Proposals & Techno - Commercial Proposals for Fatty Acid Plant, Soap Plant & Hydrogenation Plant.
- Observed & learned various production activities while concerned project was under manufacturing.
- Co-ordination with Purchase Department to take the ordering status of all the bought-out items.
- Learned the co-ordination of project department with the procurement department, production department & with the client.

Academic Project

Final Year Project Details:

PROJECT NAME : Design of Shadow Board & Trolley for Insertion and Connection Operation of Traction Motor

COMPANY NAME : Siemens Ltd, Mumbai.

DURATION : July 2014 to April 2015

ROLE : Designer. Design is based on AutoCAD Software.

DESCRIPTION :

- Design of shadow board for different work station's insertion and connection of Traction motor WDG.
- Siemens is manufacturing GT and MV motors, which are usable in industrial plant.
- Study and implementation of lean manufacturing and 5S.
- Detailing of Product Knowledge (All Industrial Motor).
- FIFO of GT-46 material and learnt taking stock of material.
- Implementation of Total Productive Maintenance (TPM).
- Shadow boards are used for keeping tools. Designing Shadow Board and Trolley for Traction Motors by using AutoCAD and Pro-e.

Skills

❖ **PROCUREMENTS –**

- ✓ Procurement Operations
- ✓ Strategic Planning
- ✓ Vendor Management
- ✓ Service Entry
- ✓ Budgeting / Cost Control
- ✓ Supply Chain Management

❖ **PROJECT :**

- ✓ GA Drawings & Piping Drawings (Plan views, Elevation views & Side views) Approvals.
- ✓ Piping Isometrics (Single offset and Double offset)
- ✓ Equipment Layouts (Pumps, Heat exchangers)

- ✓ Pipe Material Specification.
- ✓ Material take-off/Bill of material.

Software Skills

- ❖ DESIGN SOFTWARE:
 - ✓ SAP MM
 - ✓ AUTO-CAD (version 2007,2011,2015)
 - ✓ PDMS (AVEVA 12.0.SP6)

Achievements

- ✓ Obtained Out of Marks in Mathematics-II of Mumbai University Examination. 1st Ranker of Mumbai University in Mathematics-II.
- ✓ Highest Mark obtained in Mathematics-IV in Bharati Vidyapeeth College of Engineering, Mumbai.
- ✓ Highest Mark obtained in Thermal Engineering in Bharati Vidyapeeth College of Engineering, Mumbai.

Extra Curriculum Activities

- ✓ “Allenbradley Micrologix 1400 PLC Programming And Application” Successfully Completed At ATI Institute.
- ✓ Participated in Illuminate 2013-A series of Pre-Eureka Plan Workshop Organized by IIT Bombay & NTA.
- ✓ Participated in National Robotics Championship 2013 conducted by ARK Techno solutions.
- ✓ Participated in Training of Automobile Mechanics & IC Engine Design.
- ✓ Organized NSS Workshop in Bharati Vidyapeeth College of Engineering, Navi Mumbai.

Area Of Interest

- ✓ Operational Procurement & Capex.
- ✓ Project Managements

Key Skills

- ✓ Creative and logical thinking.
- ✓ Good communication skills.
- ✓ Ability to work in teams.

Personal Information

ADDRESS : A-003, Kalash Park, Sec-19, Airoli, Navi Mumbai. 400708.
DATE OF BIRTH : October 04, 1993.
NATIONALITY : Indian.
PASSPORT NO. : Z3311388
LANGUAGES : English, Marathi, Hindi.
HOBBIES : Trekking, Bike ride.
STRENGTHS : Positive Approach, Leadership quality & Team player.

Place: Navi Mumbai.
Date:

(Ghodke Vaibhav)