

Vinod Kumar Pal

Mobile: +91 9911315377, Email: vinod.pal85@gmail.com

Seeking a challenging profile that offers the opportunity to utilize my Engineering skills as well as my strong fundamentals in core process of **Industrial / Cement / Construction / Manufacturing Industries**

CAREER SUMMARY

- An ambitious and result driven professional with **13+ Years'** experience in the field of Industrial/Cement/Packaging/Manufacturing Industries, currently
- B. Tech in Electronics & Instrumentation Engineering from Uttar Pradesh Technical University, Lucknow.
- Hardworking and a go-getter, geared to take up challenges of life, a positive thinker and a team member to the core.
- A skilled communicator with sound organizational and analytical skills along with strong convincing powers.
- Capability to take up roles and responsibilities on a pro-active basis and an inherent ability to identify and prioritize tasks at hand.
- Strong interpersonal skills with inherent focus on quality, rapport as well as team and relationship building.
- Dedicated and adaptable, with aptitude to deliver efficiently even in challenging settings.
- I am still charge for new learning & waiting for opportunities with challenges.

WORK EXPERIENCE

**Shubham Flexible Packaging
M/C Pvt. Ltd
Assistant Manager (Electrical
& Automation)
Dec. 2018 – August.2020**

- Technical Lead for all Electrical & Automation Engineering activities performed on machine.
- Providing the technical assistant to the sales team about new developments for smart machines automation.
- Responsible for analysing supplier proposals, negotiating supply agreements and managing the associated agreements.
- Supporting sites and providing the technical assistance.
- Responsible for trail of machines before dispatch, completion of IFT and managing FAT activity.
- Coordinating with key clients and vendors to ensure the machine deliverables on schedule.
- Developing and sustaining long-standing relationships with company-approved vendors.
- Meeting with suitable vendors to assess their products, inquire about their services, negotiate pricing, and communicate any product or service-related concerns.
- Implementing vendor selection programs to ensure that the best vendors are secured.
- Develop and execute procurement strategies for purchasing of Electrical & Automation product.
- Analyze vendor quotes and select products from suppliers based on price and quality.
- Hard-working, multi-tasker, known for doing whatever it takes to get the job done.

Projects Handled:

1. Procter & Gamble Ltd.
2. Hindustan Unilever Ltd.
3. Godrej Ltd.
4. Emami Ltd.
5. Rajesh Masala Pvt .Ltd.
6. Abdos Oils Pvt .Ltd.
7. Varun Agro Pvt .Ltd.
8. Dhanuka Agritech Ltd.
9. MDH Ltd., Etc.

**Qamar Associates
Assistant Manager (E&I)
June 2014 - Nov 2018**

- Responsible for technical evaluation, vendor drawing review and approval of all E&I vendor equipment purchased on the project.
- Responsible for purchasing of Electricals & other Bought Out equipment's.
- Work with procurement, evaluate and negotiate the technical and commercial offers received from third party vendors.
- Inspection of electrical equipment and control panels.
- Coordinated with the sales & marketing team for their technical assistance and site visits for the project.
- Determine quantity and timing of deliveries and monitor and forecast upcoming levels of demand.
- Develop and execute purchasing strategies.

- Solid judgments along with decision making and strong leadership capabilities
- Knowledge of Vendors in the NCR area.
- Familiarity with sourcing and vendor management.
- Work with vendors to expedited delivery and resolving product issues.
- Read and understand Engineering drawings.

Projects Handled:

1. DHV Consultant
2. Metso Mineral
3. Tetra Tech Consultant
4. Triveni Engineering Works
5. ILFS
6. Lanco Power
7. CCIL.
8. RM Chemicals
9. Ercom Engineers, Etc.

- Handled overall Design Engineering of Electrical & Instrumentation direction, coordination, implementation, execution, control and completion of specific projects.
- Developed the equipment and led, managed & controlled a task force to ensure the completion of the projects.
- Ensured project objectives and client satisfaction within the guidelines of the contract.
- Coordinated with customers & engineering consultants.
- Troubleshooted the project issues and coordination with the department.
- Designed and inspected electrical circuit diagrams and control panels for equipment (Silo aeration and extraction, Roto Packer, WLM, TLM, BLS).
- Designed Process & Instrument Diagrams (P&ID)
- Designed Block Interlock Diagrams
- Prepared electrical load list, instrument data sheets, instrument hook ups drawings, PLC input and output list, cable schedules, cable tray schedules & cable routings.

Projects Handled:

1. Reliance Cement Industries Ltd.
2. JSW Ltd.
3. ACC Ltd.
4. Thyssen Krupp Industries Ltd.
5. Ambuja Cement Ltd.
6. JayPee Cement.
7. Zuari Cement Ltd.
8. JK Lakshmi Cement.
9. JK Cement Ltd, Jhajjar.
10. JK Cement Ltd, Mangrol, Rajasthan
11. Holtec Consulting
12. Ercom Engineers, Etc.

- Executed commissioning, maintenance, servicing, spares ordering of machines.
- Responsible for testing of products/machines, services like Repair, replacement of components and commissioning.
- Troubleshooted and resolved the malfunctions.
- Prepared maintenance protocol and start-up /error reports.
- Handled scheduled and unplanned service operations, inspection, repair, re-starting of plants, machines and components.

Projects Handled:

1. Subrose Ltd.
2. Demso India
3. Hi Tech Gears Ltd.
4. Matuti Ltd.
5. Reico Industries, Etc.

**FLSmith Private Ltd,
Gurgaon
Assistant Manager (Design
Engineering)
April 2008 - May 2014**

**FUTURISTIC ROBOTICS
PVT LTD, NEW-DELHI
Graduate Engineer Trainee
Jan 2007 - March 2008**

EDUCATION

- B. Tech (E&I) from Uttar Pradesh Technical University, Lucknow (2002-2006)

CORE COMPETENCIES

- Electrical & Instrumentation Design Using Auto CAD
- Project Coordination
- Vendor Development
- Automation

SOFTWARE SKILL SET

- Operating systems: Windows9x, XP,7
- Applications: MS-Office, ERP
- Design: AutoCAD2010, In tools (Basic)
- Automation: PLC, HMI, Sensors, Drives

PERSONAL DOSSIER

- Date of Birth: July1,1985
- Father's Name: Shri Shyam Dev Pal
- Marital status: Married
- Language Proficiency: English, Hindi
- Expected Salary: Negotiable
- Notice Period: Immediate Joining