

# VINOD SALUNKHE

## COMMERCIAL OFFICER

Expertise in analyzing, articulating and solving various problems. Analytical and organized professional comfortable working independently or as part of team.

### Contact

#### Address

Sunrise Glory  
A1/1303,Shilphata, MH,  
421204

#### Phone

902 222 4828

#### E-mail

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### Skills

MS Office

Relationship  
development



Team  
management



Customer  
service



### Languages

English



Hindi



Marathi



### Software

### Work History

2014-07 -

Current

#### Commercial Officer

*Asian Paints Ltd, Mumbai, Maharashtra*

- Responsible for PAN India Commercial Activities for the Wallpaper , Spray Paint,Adhesive and Sanitizer Range.
- Responsible for Maharashtra Region Commercial Activities for the Wall fashion ,Tools, Brushes and Wood Finishes Products.
- Responsible for Mumbai Area Commercial Activities for the Fast Moving Decorative Paints Range.
- Logistics Planning for Wallpaper , Spray Paint,Adhesive and Sanitizer Range.
- Overhead and Capex Analysis and Procurement.
- Vendor Management & Development.
- Warehouse Operation and Safety Management.
- Variance Analysis and CFA Manpower Management.
- Handling 2 warehouses of 53000 Sq ft in Bhiwandi Mumbai.
- Review of Order Cycle Time (OCT) for delivery of material to Customers (Dealers, Project)

2012-02 -

2014-06

#### Production Officer

*Asian Paints Ltd, Mumbai, Maharashtra*

- Process the Paint production as per Formulation sheet.
- Quality Parameter Checks and Observation.
- Workman handling and efficiency.

SAP	■ ■ ■ ■ ■
MS-OFFICE	■ ■ ■ ■ ■
OTM	■ ■ ■ ■ ■
BAR-CODING	■ ■ ■ ■ ■
DCS & PLC	■ ■ ■ ■ ■
EPM	■ ■ ■ ■ ■

- Safety and 5S Coordination for Plant and Department.

## Education

2009-06 -  
2011-06

**Master of Science: Organic Chemistry**  
*Mumbai University*

2012-07 -  
2014-07

**MBA: OPERATION**  
*JARO EDUCATION*

## Achievements

- First Year of Appraisal I awarded as GA-1 Grade.
- Excellent Performance in PAN Level services of wallpaper Distribution (97%)
- Recognition On The Spot (ROTS) (Received 08 time in 2019 Year)
- Divisional Performer -07.2019.

## Interests

- Interacting with People
- Playing Cricket
- Watching Infotainment Chanel

## Certifications

2007-08

- Cultivation and Conservation Of Indian Medicinal plant

2018-11

- Essential Competencies Acquisition Training Program at MIT Nagpur