## Yellapalli Chaithanya | MBA 2022-2024



WORK-EXPERIENCE 31 Months			
BERGER PAINT'S INDIA LTD Production Officer Jun'17 – Feb'20			
Roles and Responsibilities	<ul> <li>Utilized advanced automation tools like SCADA and DCS to streamline I.</li> <li>Leading, reporting and strateguc integration with PCL and execution of presentimelines, like daily, weekly, and monthly, adapting to dynamic demands and Conducting in-process audits and monitoring the parameters, quality, and Primary parameter testing, analysis of finished products, and making finished batch to be in standard process parameters such as strength, finished Managed inventory and sourcing ERP channel to align with demands, ensured Used KAIZEN techniques to optimize batch size, cycle times equipment of Optimized output and productivity through strategic workforce planning a Managed ETP operations, maintained pH levels and TDS of reusable water</li> </ul>	roduction plans across d delivering outstanding d quantity of raw manecessary adjustments and, viscosity, and specificating efficient operations capacity and raw mater and shift schedule man	is various ig results. terials. s for the c gravity. ns. ial usage. agement.
INTERNSHIP			
Volume9	Sales and Marketing Intern	Apr'23 -	•
Roles and Responsibilities	<ul> <li>Market development, lead generation and qualification with sales to achive projected revenue targets.</li> <li>Influencer &amp; digital marketing initiatives, fostering customer engagement and reach 200+ customers</li> <li>Conducted market research on 50 companies, analyzed data, and delivered valuable recommendations.</li> <li>Established strategic channel partnerships and avenues for cooperation, fostering business expansion.</li> </ul>		
EDUCATION			
MBA	Indian Institute of Management, Bodhgaya (Till TERMIV)	65.45 % (CGPA: 5.95)	2024
B-Tech CHEM	JNTU College Of Engineering, Anantapur	66.64 %	2017
12 <sup>TH</sup>	Narayana Junior College for Boys, Nellore	92.20 %	2013
10 <sup>TH</sup>	Prospero English Medium High School, Guldur	81.00 %	2011
POSITION OF	RESPONSIBILITIES		
CR	• As CR, managed over 360 students, faculty, and organized class schedules	and academic events.	2013
ACADEMIC AC	HIEVEMENTS		
Poster Presentation	• Secured <b>first place</b> in Poster Presentation on <b>Biodiesel Production</b> held in JNTUACEA on the occasion of <b>MIXTA2K14</b> , a <b>National Level</b> Chemical Engineers Students Technical Fest.		2014
EXTRACURRIC	CULAR ACTIVITIES		
Sports	<ul> <li>Secured First place in Football during the annual sports day in my Graduation at JNTUACEA.</li> <li>Secured First place in Shuttle badminton doubles during the Annual sports day in Graduation.</li> </ul>		2016 2016
Volunteering	<ul> <li>Volunteered in a National integration camp as a contingent leader and managed people from different states with the exchange of rich Heritage and Cultural at Davangere University.</li> </ul>		2016
Technical Fest	• Participated in the <b>PARADIGM</b> event to showcase the <b>Bio-Diesel</b> production in batch process and explain its various components like Biodiesel, Glycerine, etc. at SPE-INDHAN		2016
CERTIFICATIO	ONS		
AWS Fundamentals Specialization	<ul> <li>Learning how an AWS-savvy professional adept in AWS services, Security measures &amp; IAM.</li> <li>Well-versed in computer services like Amazon EC2, AWS Lambda and Amazon ECS</li> <li>Learning about various database offerings like Amazon RDS, DynamoDB &amp; Amazon S3</li> </ul>		2023
Google Project Management	<ul> <li>Creating project plans, documents, and progress reports to support effective project execution.</li> <li>Learning to Applying Agile methodologies to enhance project efficiency and adaptability.</li> <li>Excelling in strategic communication and stakeholder engagement for better project execution.</li> </ul>		2023
Google Data Analytics	<ul> <li>Learning how data analysts include data analysis, data ecosystem in decision-making.</li> <li>Analysing data using tools like R, Python, and SQL to ensure data driven decision making.</li> <li>Efficient usage of Six Sigma tools like Root cause analysis for a better Production Process.</li> <li>Using lean methodologies to reduce waste and make the workplace feasible to work effectively</li> </ul>		2023
Lean Six Sigma Green Belt	<ul> <li>Using lean methodologies to reduce waste and make the workplace feasib</li> <li>Using the <b>DMAIC</b> techniques for continuous improvements for Efficien</li> </ul>		2018
OTHER INTERESTS			
Hobbies	• Fish Keeping • Shuttle Badminton	• Chess	

**Contact:** +918500033846