

# Yash Jain

DOB :- 16th Jan. 1997

A Self Driven Individual



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📍 AJMER, India

## EDUCATION

### **MBA(Marketing)**

Balaji Institute of Telecom and Management

05/2017 - 04/2019

PUNE

### **Bcom(Commerce)**

Samrat Prithviraj Chauhan

05/2014 - 04/2017

56.17%

### **12th(Commerce & Maths)**

St. Anselm's Sr. Sec. School

05/2012 - 04/2014

81%

## WORK EXPERIENCE

### **Product Executive**

Hinduja Leyland Finance

05/2019 - Present

INDORE,GWALIOR

*Achievements/Tasks*

- Looked after the Gwalior Hub as Product Executive in SCV vertical & got Opportunity of Team Handling there
- Maintaining relationship with Dealerships and driving sales through them.
- Done Direct Sales in HCV vertical in Indore location.
- Maintaining the Overall Collection of the new Portfolio of Customers.

### **Area Sales Manager**

Signature International Foods

02/2020 - Present

Ahmedabad

*A MNC Flatbread Company with its manufacturing plant in India & UK & exporting to approx. 60 countries.*

*Achievements/Tasks*

- Looked after the Shaurashtra, Ahmedabad & Kutch area as ASM Single handedly.
- Maintaining Relations with Distributors & driving sales.
- Following up Our national & other customers company had tieup with.
- Introducing the Retail Products in the Market.
- Added 3 New Distributors in Daman, Ahmedabad & Bhuj Respectively.

## SKILLS

SALES & MARKETING

PROBLEM SOLVING

DECISION MAKING

TEAMWORK

TEAM HANDLING

BUSINESS DEVELOPMENT

INITIATOR

BUSINESS ORIENTED

QUICK LEARNER

## PERSONAL PROJECTS

Handmadegiftslounge

- Started a Insta based Business page for Selling Freelancing products & services. Achieved Good Sales in terms of Volumes

## ACHIEVEMENTS

HR Meet Organizer

*Organised HR Meet for our Batch where HR's of Various Companies were invited*

SCV Sales

*Achieved 100% targets in SCV vertical in August at HLF*

## LANGUAGES

HINDI

*Native or Bilingual Proficiency*

ENGLISH

*Full Professional Proficiency*

## HOBBIES

MUSIC

ADOBE ILLUSTRATOR

SKATEBOARDING