

# G MURALI

Gadwal, Telangana

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To work for an organization which provides me the opportunity to improve my skills and knowledge to grow along with the organization objective.

## Gained Knowledge and Expertise

- Sales Growth
- Customer Relations
- Positive Thinking
- Up-Sell
- Teamwork
- Adoptability

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## EDUCATION

MBA,Marketing|MahatmaGandhiUniversity,Nalgonda,2019, Grades: 71%

Bachelor of Science, BZC | SVM College Gadwal,2016, Grades: 62%

Intermediate, B.P.C|Schlor's Junior College Gadwal, 2012, Grades: 85%

SSC|Tagore High School Gadwal, Grades: 74%

## DISTINCTIONS & AWARDS

- Worked as NSS Volunteer in MGU and participated in 7 days camp in two villages to promote awareness of Swatch Bharath, Anti Tobacco and Health Awareness Program.
- I have participated in Telangana Information Technology Association.
- Our team won the volleyball prize in the annual day game celebrations of Mahatma Gandhi University at Mahatma Gandhi University.

## EXPERIENCE HIGHLIGHTS

HAKUNAM (Provides Customized Cloths), July2020 – Present

### Service Sales Representative:

- visiting stores,hospitals,hotels etc.. and interacting with respective heads to explain about our services and pursue them to purchase our services.
- Generating leads and converting them into successful sales.
- Responsible for selling products in Hyderabad.
- Providing in-time delivery and frequent meet-ups to Maintaining Strong Client relationships with Old & New Clients.
- Trained and developed new hires in company processes, product knowledge, customer service and selling techniques.

IBOARD(School Management application),May2016-August2017

### Service Sales Representative:

- responsible for visiting schools in old mahabubnagar and kurnool districts and explaining about our iboard application to respective school managements to subscribe our services.
- responsible for handling queries.

- responsible for maintaining strong client relationships.

### **ITSKILLS**

- MS Word
- MS Excel

### **PROJECT WORKS**

- I have done a major project on “DAIRY AND AGRI BUSINESS INDUSTRY IN HERITAGE FOODS LIMITED”.