

CURRICULUM VITAE

PANKAJ SINGH YADAV

Contact No: +91 8754931807

Email Id: pankajsinghyadav520@gmail.com

Job Objective

Extensive experienced Transportation Manager seeks a challenging job in the transportation & logistics industry where in can utilize my years of experience in the development of the Company..

Computer Knowledge:

- Excellent knowledge of computer
- Internet Savvy
- Proficient in working on MS office

Employer

- Worked as Logistics Operations in NISSIN ABC LOGISTICS PVT LTD Company from 2018 till time Present.
- Working as Logistic Executive in Traffic Manager Varuna Integrated Logistics Private Limited company from 2018-(Sep).
- Worked as Logistic Operations in TCIFREIGHT (A Division of Transport Corporation of India Ltd) Company from 2011-2018 August

RESPONSIBILITIES

- Maintaining Customer Relation and retention.
- Market Mapping, Segmentation and analysis.
- Analysis of competitor activities.
- New client addition & Business Development activity
- Identified target companies and key decision makers
- Internal coordination with branches for business growth.
- Resolving all over undelivered issues
- Handling COD/FOD/DACC issues
- Identified key decision makers in the company in all departments/Segments.
- Attend seminars and conferences organized by different forums in industry on behalf of the company.
- Conceptualizing, developing on the job training to improve productivity of work force.
- FTL company knowledge of hiring vehicles from the market, Transportation arranging shipments.

STRENGTHS

- **Man management skills.**
- **Negotiation skills.**
- **Knowledge of current OH & Sprocedures.**
- **Leadership qualities.**

PERSONAL

Able to multiple relationships at different levels.

- ☐ **Strong communication and analytical skills.**
- ☐ **Problem solving and prioritising skills.**
- ☐ **Man management skills.**

KEY COMPETENCIES AND SKILL

- ☐ **Transport operations**
- ☐ **Staff appraisals**
- ☐ **Detail conscious**
- ☐ **Safety compliance**
- ☐ **Strategy and planning**
- ☐ **Vehicle maintenance**
- ☐ **Route planning**
- ☐ **People managementp**

Personal Details

Marital Status : Married
Birth date : 20/08/1993
Languages Known: English, Hindi & Tamil.
Address : Village-Amuvara,Post-Bhimapar,Thana-Saidpur,Dist-Ghazipur,State-Uttar Pradesh, 233307

Further, we acknowledge our responsibility to discharge these obligations to the best of our ability.

Place:

Date:

(Pankaj Singh Yadav)