



ARUN KUMAR YADAV

Sales Executive

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+91-7737731254

T-101, Amrapali Zodiac,
Sector 120, Noida

TECHNICAL SKILLS

AutoCAD	● ● ● ● ●
M.S. Excel	● ● ● ● ●
M.S. PowerPoint	● ● ● ● ●
M.S. Word	● ● ● ● ●

INTERESTS

Traveling
Meeting People

PERSONAL STRENGTHS

Active Listener, Computer Skills,
Customer Service, Problem
solving skills.



CAREER OBJECTIVE

Looking for a position where I can integrate strategies to develop and expand existing customer sales, brand and product evolution, and media endorsement.



EXPERIENCE

Samhwa Paints India Pvt. Ltd.

Sales Executive

March 2020 - Till Date

Samhwa Paints is a world class paint company. It manufactures Architectural Paints, heavy duty Coating, Marine Paints and Special Industrial Coating.

I work here as a Sales Executive. i do followup with clients and manage them. converts lead into Sale.

Visstock Consulting Pvt. Ltd.

Sales Engineer

Jan 2019 - Feb 2020

Visstock consulting pvt. ltd. is a PMC in Kota. which handles projects of construction like High Rise Building, Apartments, Malls Etc. Here i have performed role of Site Engineer.

I have managed team of 15 members. i need to manage the manpower and need to deliver the work on time. i used to test the samples of Soils like Sand Replacement, Core Cutter, Slum Tests & Building Mix Design etc.

On the same time i used to work as Business Development Executive, i used to make cold calls to customers and arrange meeting for site visit with customers. and also used to do follow up with them till lead converts into a Sale.



EDUCATION

Rajasthan Technical University

B.Tech.

65%

2014

R.B.S.E.

Sen. Sec. School

67%

2010

R.B.S.E.

Sec. School

67%

2008



PERSONAL PROFILE

Date of Birth : 18/08/1993

Marital Status : Single

Nationality : Indian

Known Languages : English, Hindi