

CURRICULUM-VITAE



SIDDHARTH GURHA

Sector - 121, Homes 121 R - 801
Noida, (UP)

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CAREER OBJECTIVES: like to work in a stimulating environment for challenging job which gives me the opportunity to enhance my knowledge and skills and be an asset for the organization, causative to its growth.

Professional Experience: -

- Currently working with Club 7 Holidays Ltd, Delhi as Deputy Manager North B2B Sales, From 27 Feb 2018 - Till Date. JD to develop new business from Travel agent market & to showcase the product daily over email & on whatsapp to generate leads & try to convert them into business.
- SOTC from 24 May 2016 till 26 Feb 2018 as Deputy Manager, B2B North India OBT Department.
- Cox and Kings from 17 August 2015 23 May 2016. As Assistant Manager, B2B OBT Department.
- Job responsibility is to educate channel partners about outbound products & enhancing the sales.
- Kesari Tours India Pvt Ltd. 15 March 2015 till 14 August 2015. As a business development officer for B2B Department.
- Job responsibility is to make General Sale Agent & to extend their corporate clientage.

- Past worked with Krishna Tours & Travel (PSA Thomas cook India Ltd.) from 28 April 2007 till 25 March 2015
- Looking after all Domestic, International Packages, Cruise Bookings (MSC, Star Cruise, and Royal Caribbean) & Hotels Bookings. Handling a team of 4 members.
- Escorted passengers to Thailand & Hongkong.
- Provide Information About Tourist Visa for Europe, U.S.A, Far East, & Australia. With Complete Check list of documentation required by desired by particular sector.

Academic Qualification: -

- M.B.A from Punjab Technical University in 2009.
- B.B.A from Punjab Technical University in 2007.
- Intermediate from U.P. Board in 2004.
- High School from C.B.S.E in 2000.

CORE COMPETENCIES

- Client Servicing
- Relationship Management
- Maintain co-ordination within and between the team
- Adherence towards work
- Retain composure in adverse situations
- Quick decision maker

Personal Profile: -

Father's Name	: - Mr. Manohar Gopal Gurha
Permanent Address	: - 23, Green Park Bisalpur Road Bareilly, U.P
Date of Birth	: - 16 th October 1983
Nationality	: - Indian
Sex	: - Male
Marital Status	: - Married
Linguistic Skills	: - Hindi & English

Hobbies

: - Traveling, Listening Music, Watching
Movies, Horse Riding & Swimming.

Declaration: -

I hereby declare that all the information mentioned above are true &
correct to the best of my belief.

Date: -

Place: - Noida

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