



# ROOPATH

## CONTACT ME AT

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## SKILLS SUMMARY

- Customer service
- Lead generation
- Communication skills
- Problem solving
- Networking
- MS office

## ACHIEVEMENTS

- Maintained a customer satisfaction rate at good rating.
- Developed relationships with new clients and exceed sales goals.
- Participated and skilled on Airport Emergencies plan.
- Certificate on basics of content marketing.

## LANGUAGE

- ✓ English
- ✓ Tamil
- ✓ Kannada

## CAREER OBJECTIVE

Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company.

## WORK EXPERIENCE

### GRADUATE ENGINEER TRAINEE AIRPORT AUTHORITY OF INDIA

- Responsible for the duties in operations department.
- Work close with terminal manager for terminal operations like maintenance, administration, facilities.
- Ensure customer complaint are handled and resolved.
- Review and revise airport safety and security plans as needed.

### SALES AND APPLICATION ENGINEER EMPIRE MACHINE TOOLS

- Responsible for selecting the best product & system solution for all customer requirements.
- Create new sales opportunities through inbound lead follow up.
- Create quotation and technical proposal for customers.

## EDUCATION

Bachelor's in Mechanical Engineering with 64%  
(Anna University) (2014 - 2018)