

ACADEMICS

QUALIFICATION	INSTITUTE	BOARD/UNIVERSITY	YEAR	%/CGPA
MBA	Mittal School of Business, Phagwara	Lovely Professional University	2021	7.98/10
BBA	Mittal School of Business, Phagwara	Lovely Professional University	2019	8.4/09
XII	Assam Rifles Public School, Shillong	CBSE	2016	83.00
X	Assam Rifles Public School, Shillong	CBSE	2014	7.2/9.5

INTERNSHIP

JINDAL STAINLESS STEEL WAY LTD. (May 2020 To June 2020)	<ul style="list-style-type: none"> Understood the stainless-steel market and the company products, segments, service center, and sales service. Identified the opportunities of the stainless-steel market in Gujarat and mapped 300 new customers for the same. Lead generated through cold calling and achieved the target of 100 thousand kg of stainless steel. Customer interaction through cold calling was an important part of my work.
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LIVE PROJECT

METRO CASH AND CARRY (Sept 2019 To Oct 2019)	<ul style="list-style-type: none"> Focused on maximizing the subscriptions of the membership card by convincing the retailers to get a metro card. Approached the industrialist and made them aware of the Diwali gifting cum offers and took the leads of the articles.
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CERTIFICATIONS

SALES TRAINING:- BUILDING YOUR SALES	<ul style="list-style-type: none"> Completed a 2-week online course by HubSpot Academy through Coursera which focused on inbound sales and how can a sales representative maximize and help in the growth of the business, November 2019
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POSITIONS OF RESPONSIBILITY

VICE PRESIDENT	<ul style="list-style-type: none"> Acting as Vice President, Student Organisation "Society for Management Learning" under the aegis of Division of Student Welfare, we are working on the overall development of the future leaders, organizing academic events like a workshop on "Digital Marketing", "Corporate talk" and social events like "Go-Green -One Person One Plant", "Helping hands", SML, LPU, Till now.
CLASS REPRESENTATIVE	<ul style="list-style-type: none"> The role is to communicate and pass all the information to the students, also help in solving students' issues. Till now.

EXTRACURRICULAR ACTIVITIES

COMMUNITY SERVICE	<ul style="list-style-type: none"> National Service Scheme volunteer, Lovely Professional University, Punjab 2018 National cadet corps under officer, 2nd Meghalaya battalion, Shillong 2012-2016.
ACHIEVEMENTS	<ul style="list-style-type: none"> Prime minister scholarship scheme merit holder. May 2019 Silver Medalist in Meghalaya State Shooting Championship, Shillong, November 2015-16. Horse Riding Group Commander in Independence Day Parade at Shillong, August 2015

PERSONAL DETAILS

ADDRESS	<ul style="list-style-type: none"> H. No.14, Haspura, Aurangabad, Bihar (India) - 824120
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