



SHUBHAM GAUTAM

Extremely motivated to constantly develop my skills and grow professionally. I am confident in my ability to come up with interested ideas to accomplish my task

EXPERTISE

Management Skills
Retail sales
Negotiation
Critical Thinking
Leadership

LANGUAGE

English
Hindi

CERTIFICATE

The Complete Digital Marketing Course.

Tally ERP 9.0 .

Microsft Excel Masaterclass

CONTACT

955792638

shubhamgautam2727@gmail.com

Dayalbagh, Agra (Uttar Pradesh)

EDUCATION

- 2020 - 2022 ● **Master of Business Administration (MBA).**
(Galgotia institute of management and Technology)
- 2016 - 2019 ● **Bachelor of commerce. (B.COM)**
(St. Johns College ,Agra)

WORK EXPERIENCE

- April,2022 - Dec. 2022 ● **Business Development Manager (Ads Xenium Technology)**
Contacting potential clients to establish rapport and arrange meetings. Developing quotes and proposals for clients. Developing goals for the development team and business growth and ensuring they are met.
- Feb.,2022 - April,2022 ● **Senior Sales Officer Trainee (Berger Paints India Ltd.)**
Responsible to handle the territory.Wearing multiple caps like from doing BDE activity to distribution activity all single handedly.Monitors the sales with a focus on improving the sales .
- May,2021- July,2021 ● **Digital Marketing Intern (Ads Xenium Technology)**
Handled the company online presence(regularly updated the company's websites and various social media accounts. Monitored ongoing marketing campaigns.